

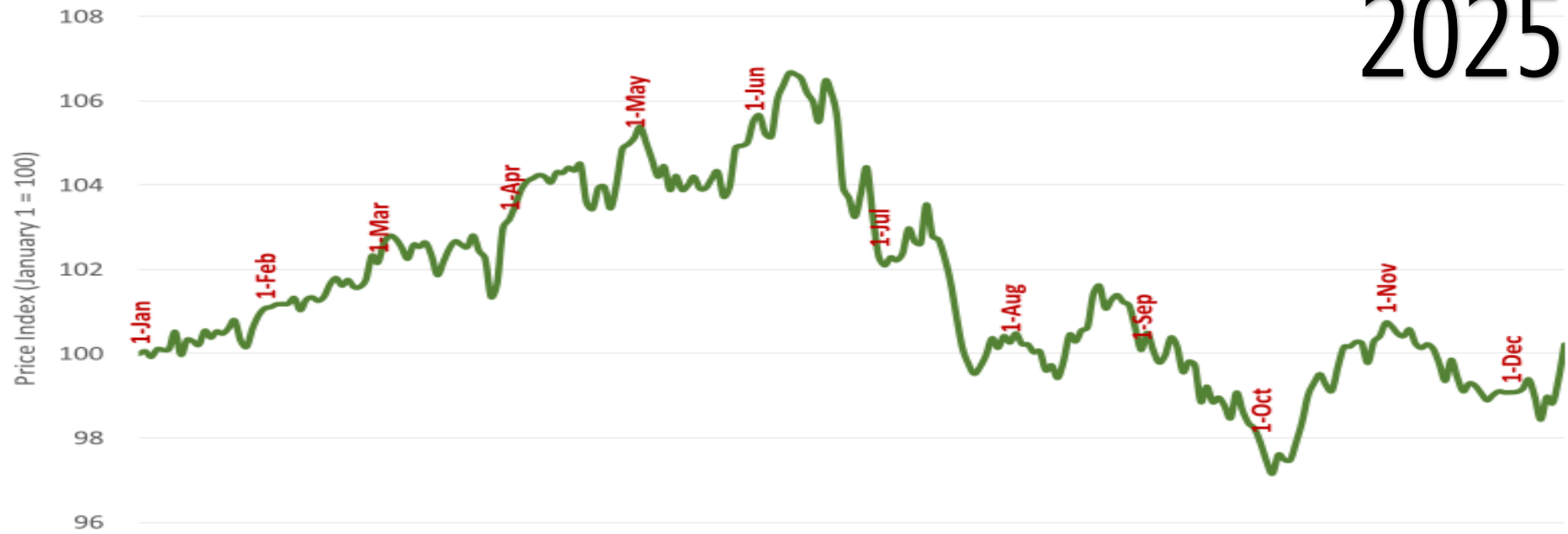


Marketing Class

DATE SEPTEMBER 19TH 2025

Chicago December Corn Futures, 2000-2022

2025



Gap at 4.302-4.326



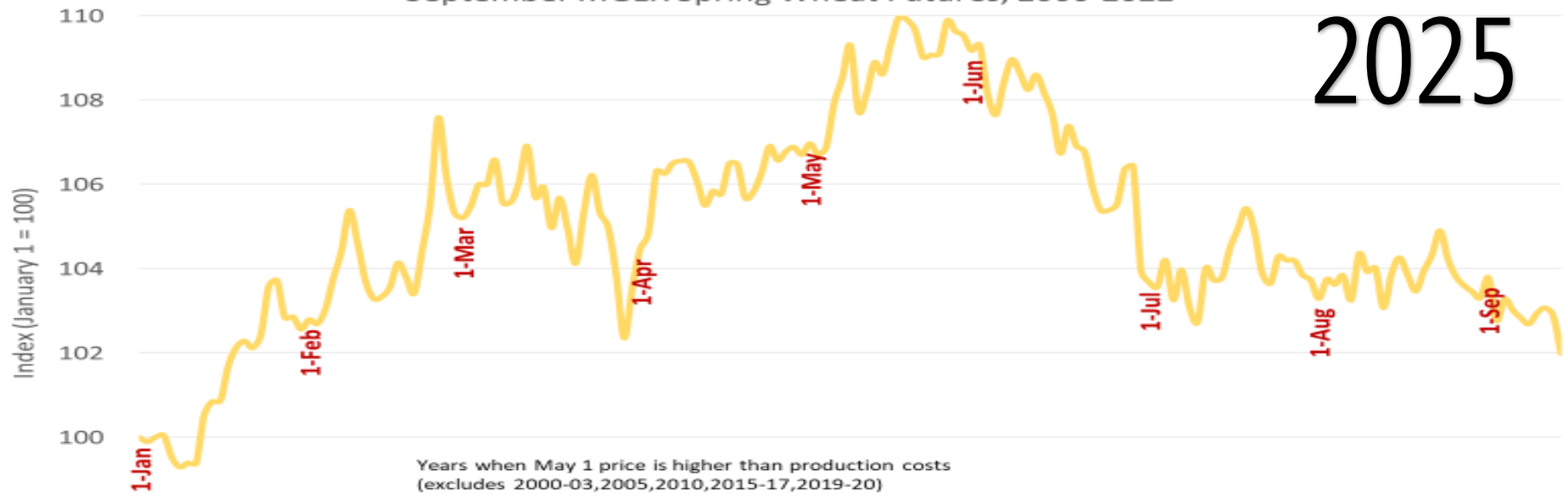
Chicago November Soybean Futures, 2000-2022



Omitting years < minimum in May (2001, 2002, 2019, 2020)



September MGEX Spring Wheat Futures, 2000-2022



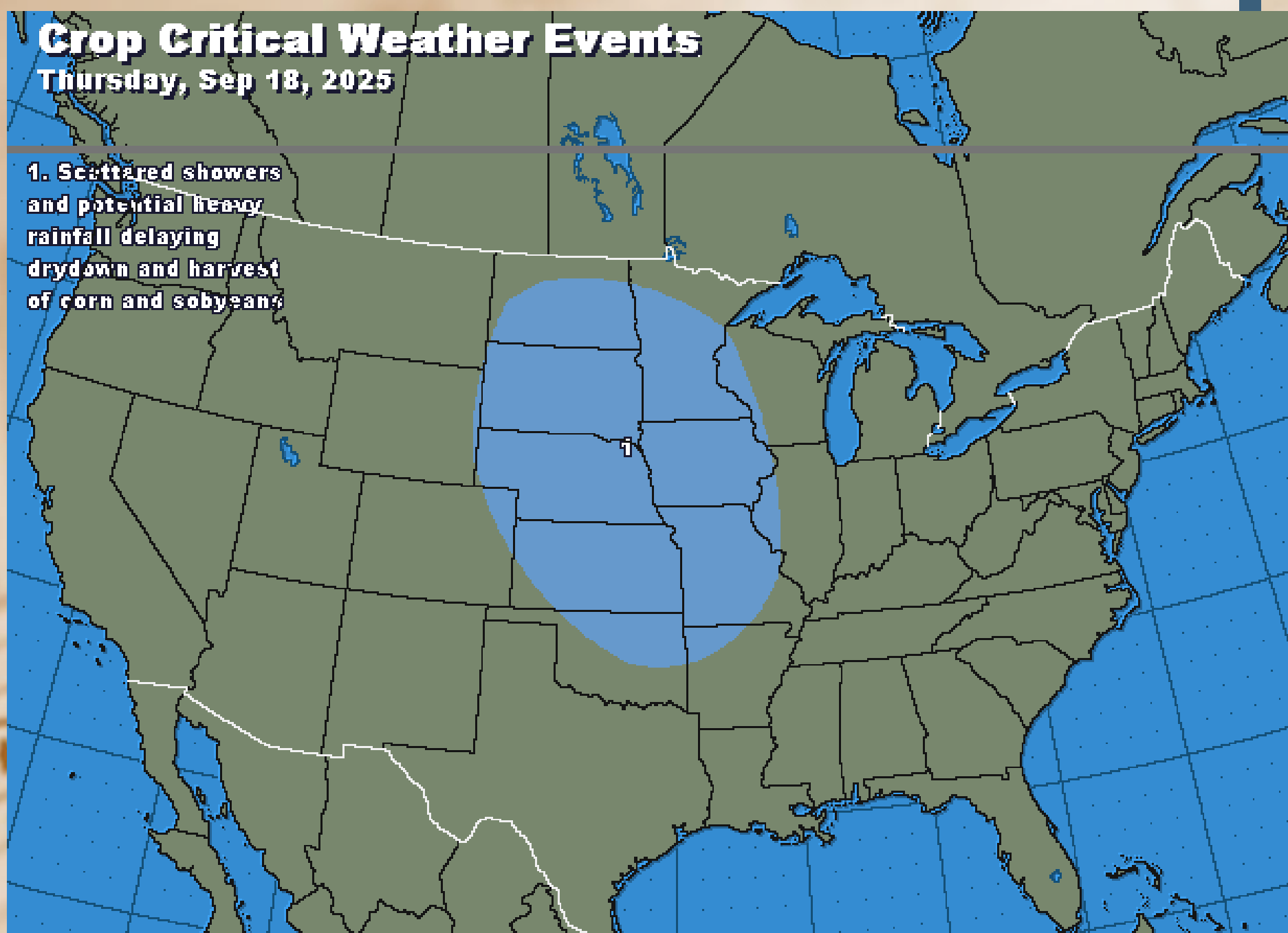
2025



Crop Critical Weather Events

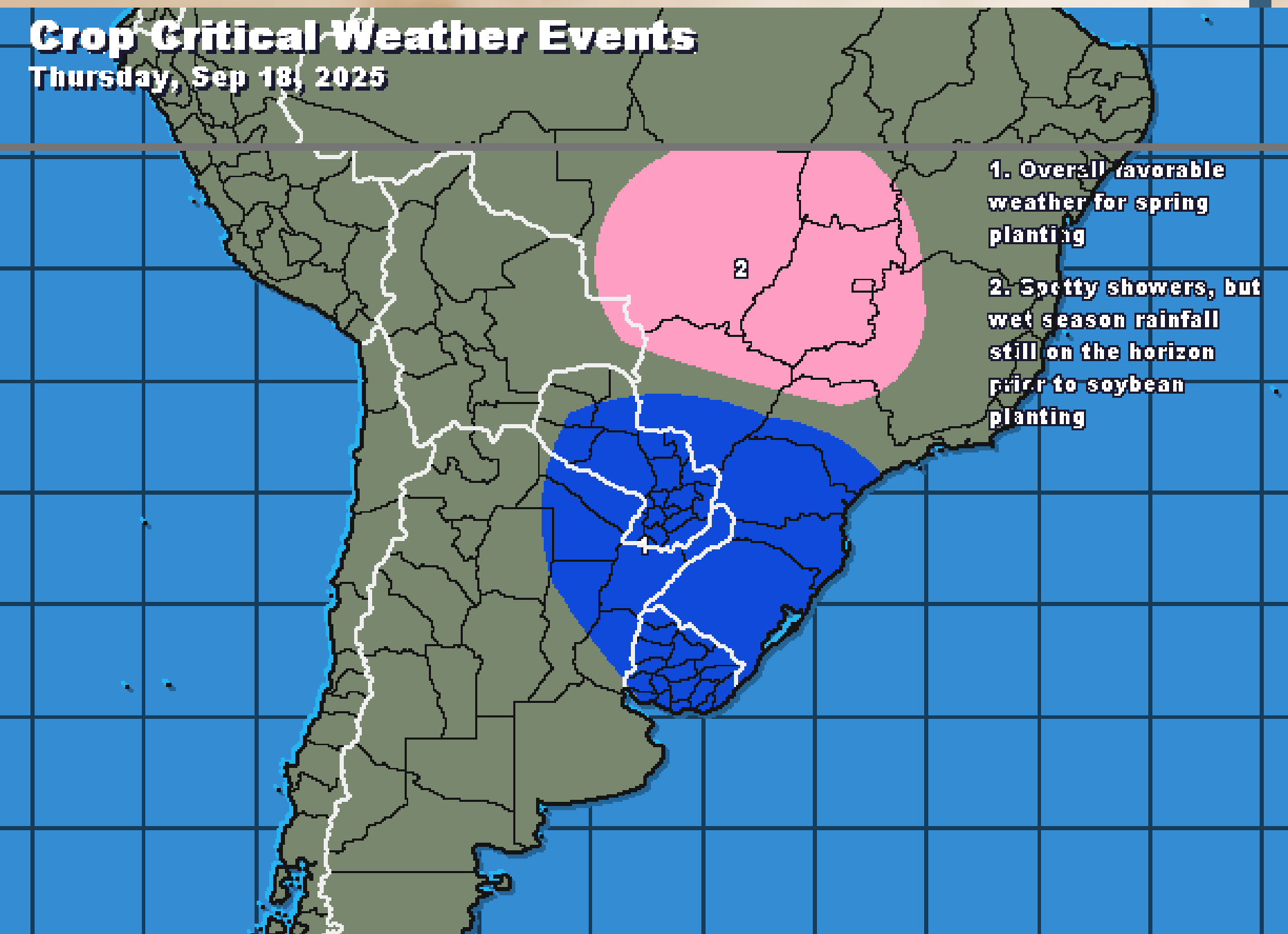
Thursday, Sep 18, 2025

1. Scattered showers
and potential heavy
rainfall delaying
drydown and harvest
of corn and soybeans



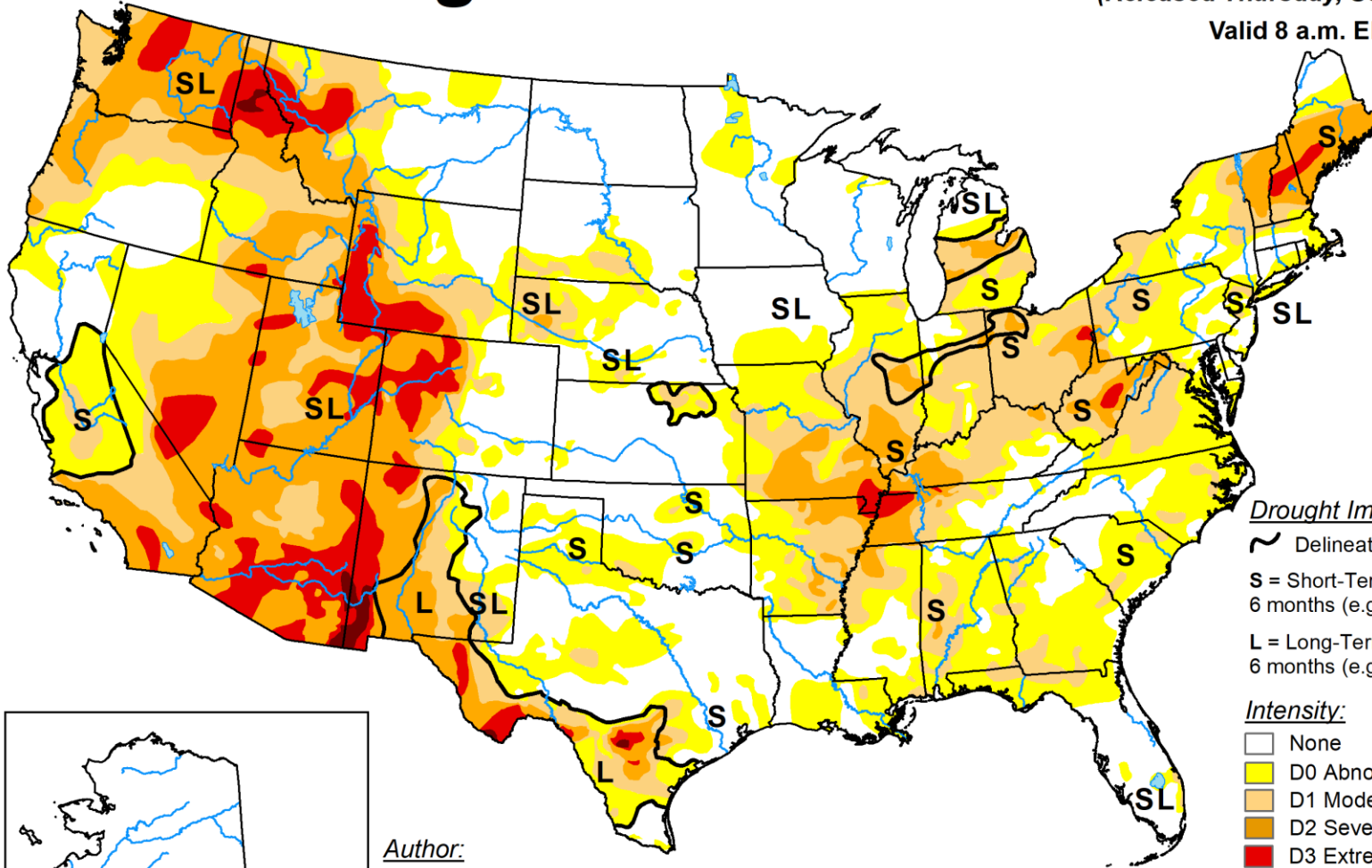
Crop Critical Weather Events

Thursday, Sep 18, 2025



U.S. Drought Monitor

September 16, 2025
(Released Thursday, Sep. 18, 2025)
Valid 8 a.m. EDT



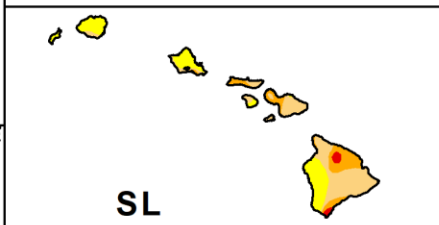
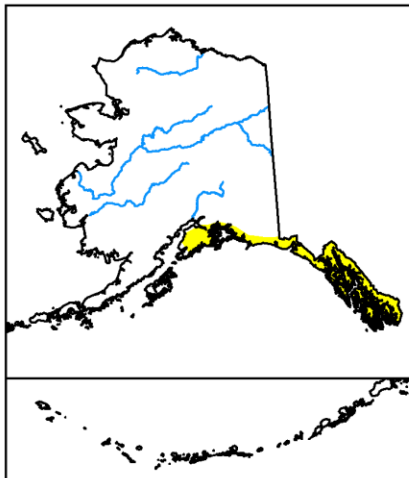
Drought Impact Types:

- ~ Delineates dominant impacts
- S = Short-Term, typically less than 6 months (e.g. agriculture, grasslands)
- L = Long-Term, typically greater than 6 months (e.g. hydrology, ecology)

Intensity:

- None
- D0 Abnormally Dry
- D1 Moderate Drought
- D2 Severe Drought
- D3 Extreme Drought
- D4 Exceptional Drought

Author:
Adam Allgood
NOAA/NWS/NCEP/CPC



The Drought Monitor focuses on broad-scale conditions. Local conditions may vary. For more information on the Drought Monitor, go to <https://droughtmonitor.unl.edu/About.aspx>

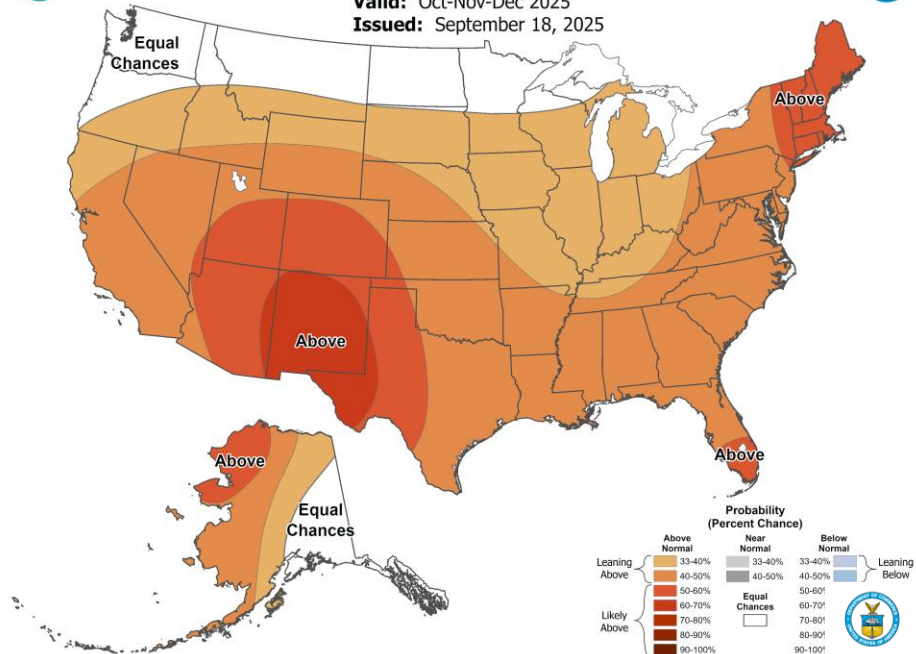


droughtmonitor.unl.edu



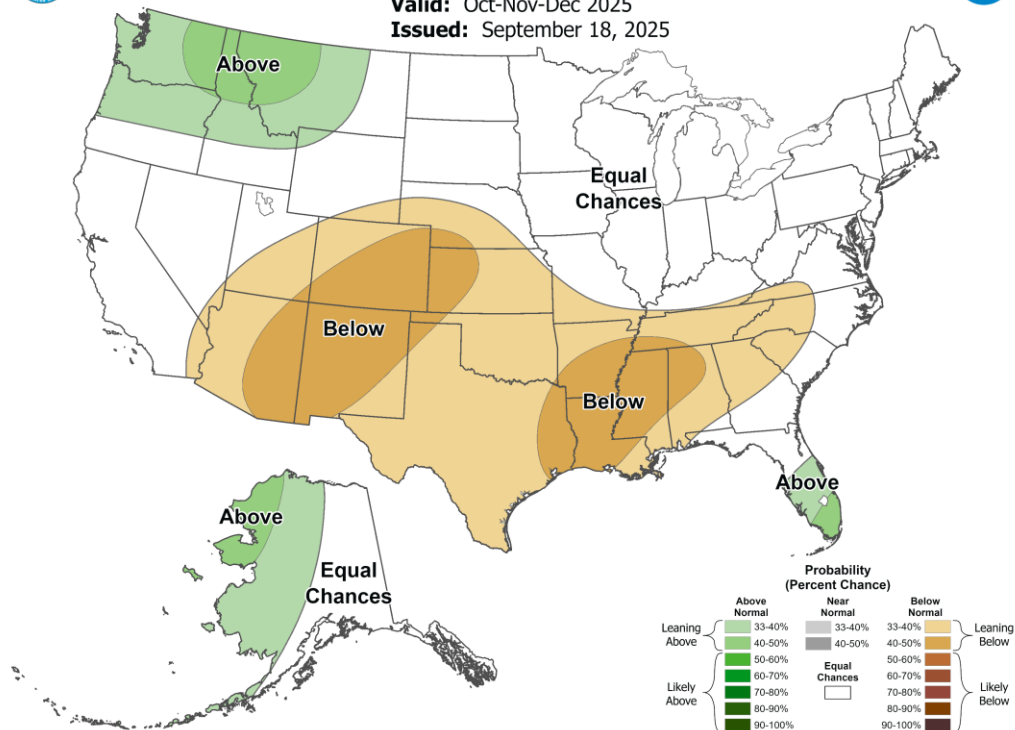
Seasonal Temperature Outlook

Valid: Oct-Nov-Dec 2025
Issued: September 18, 2025



Seasonal Precipitation Outlook

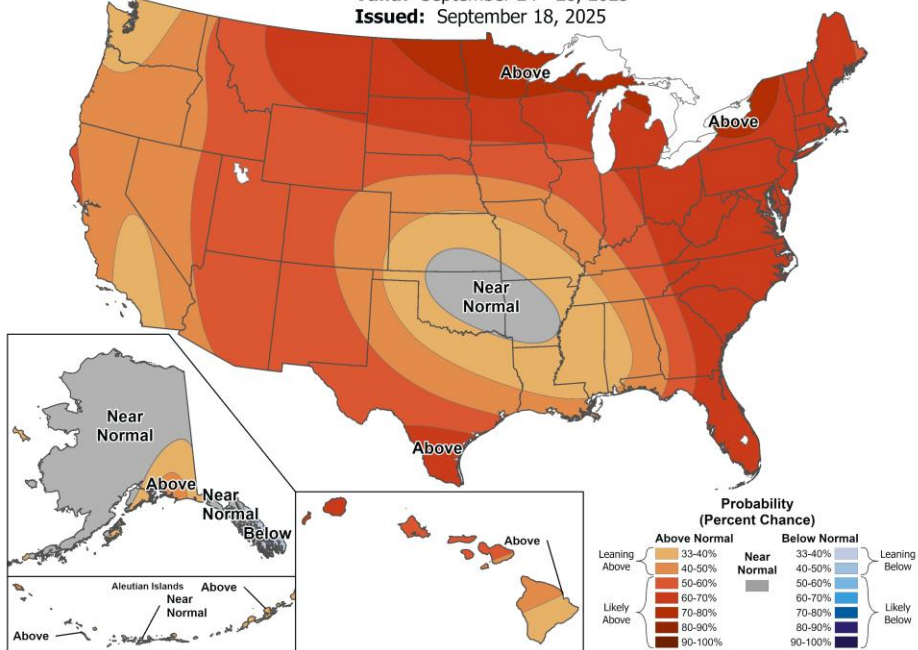
Valid: Oct-Nov-Dec 2025
Issued: September 18, 2025





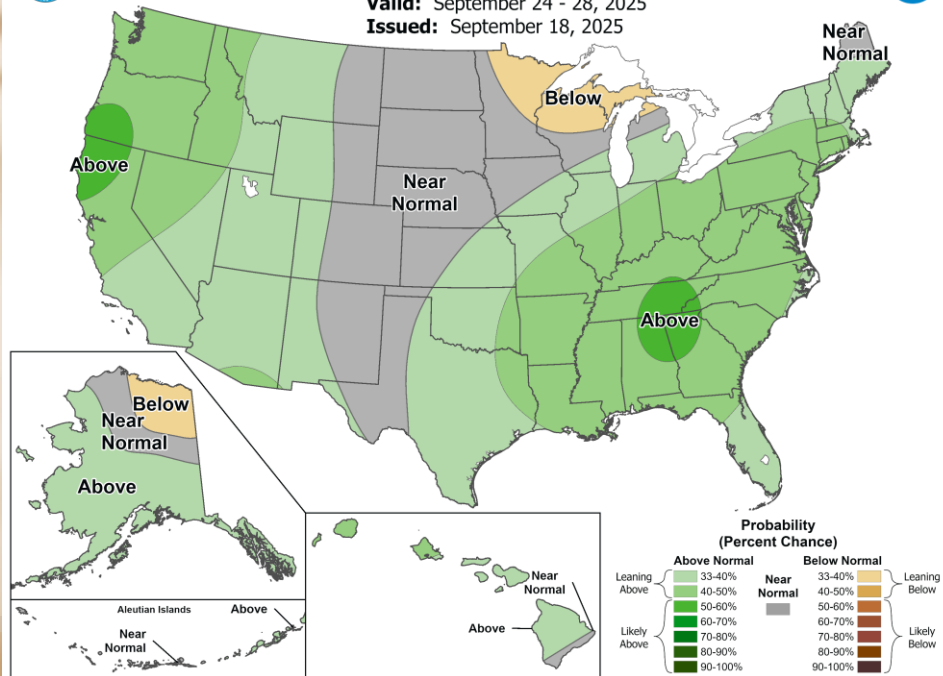
6-10 Day Temperature Outlook

Valid: September 24 - 28, 2025
Issued: September 18, 2025



6-10 Day Precipitation Outlook

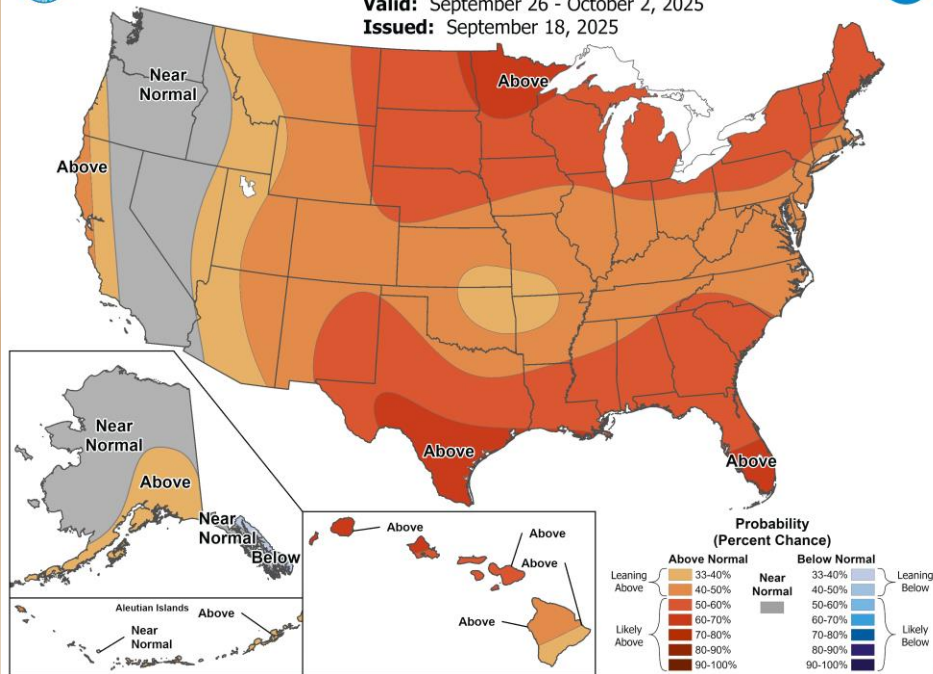
Valid: September 24 - 28, 2025
Issued: September 18, 2025





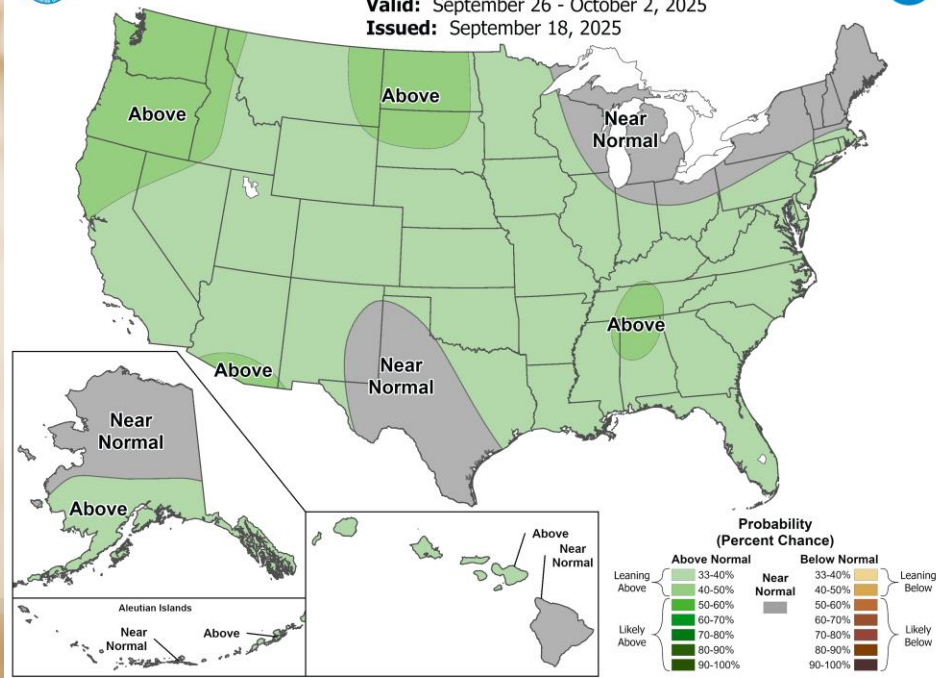
8-14 Day Temperature Outlook

Valid: September 26 - October 2, 2025
Issued: September 18, 2025



8-14 Day Precipitation Outlook

Valid: September 26 - October 2, 2025
Issued: September 18, 2025



- General: Current General Market Movers
- Harvest pressure on corn/soybeans-early reports are below last year. No US trade deal news.
- US Weather is rainy for main corn areas and wheat planting is delayed.
- Lackluster export sales report yesterday
- Fed cut 25 bp, possibly two more cuts in 2025 and 2026

Cash Prices for Old Crop and New Crop-Marketing Impact Factors

- **Corn:**

- Profit taking pressure on Thursday. US dollar index was negative for the grain markets as a whole.
- Mexico announced more large US corn sales
- Yields are lagging last year's numbers (179.3 bu in 2024 versus expecting 186.7 bu in 2025 (ending stocks at 2.1 billion but if we lower yield by 7 bu, that takes 630 million bushels away)
- Exports are ahead of USDA forecast for corn.
- Target \$4.42+Dec
- **Frayne technical-Upside-Dec**
\$3.92/\$4.11/\$4.16/\$4.30/\$4.42/\$4.56/\$4.69-\$4.79
- **2026 Corn Bean Ratio-2.33 to 1** = Support for Corn (long term is 2.41 to 1), Same as last meeting at 2.33

Cash Prices for Old Crop and New Crop-Marketing Impact Factors

- **Soybeans:**
- Profit-taking pressure
- Trump says he believes a deal with China is close with scheduled Trump-Xi call for 8 a.m. Possibly extension to reciprocal tariffs.
- Yields are lagging last year's numbers (50.7 bu in 2024 versus expecting 53.5 bu in 2025 (ending stocks at 290 million but if we lower yield by 2 bu, that takes 167 million bushels away 3.7% increase)
- More S American beans to be planted in 2025
- Target \$10.50+ Nov
- Frayne technical-Upside-Nov
- \$9.98/\$10.43/**\$10.54/\$10.74/\$11.04**

Cash Prices for Old Crop and New Crop-Marketing Impact Factors

- **Wheat:**
- Winter wheat hit multi-week highs on Wednesday.
- Buyers are looking to avoid black sea wheat, so US wheat is in good position logistically, price and availability. Time will tell if exports increase.
- Wheat export sales are at 5 year highs.
- Target-\$6.34 Dec
- Frayne technical-Upside Dec
- **\$5.73/\$5.85/\$6.04/\$6.34/\$6.60/\$6.73/\$6.83/\$6.95/\$7.03**
- **2026 Wheat/Corn Ratio is 1.36 to 1=**, support for wheat (long term is 1.70 to 1), narrowing from 1.43 last meeting

2025 Marketing Comparison-using unpriced grain at current futures prices, all prices are futures

- **Early Targets**
- Corn: Dec 2025-**\$4.50**, **\$4.70** and \$4.90
- Soybeans: Nov 2025-**\$10.75**, **\$11.00**, \$11.10, \$11.20 and \$11.50
- Spring Wheat: Dec 2025-**\$6.50**, **\$6.70**, **\$6.90**, \$7.10
-
- **Marketing Group-Corn-\$4.38, Soybeans \$10.49, Wheat \$6.11**
- Usset-Corn-\$4.24, Soybeans-\$10.38, **Wheat-\$5.77**
- Marketing Baseline-**Corn-\$4.33**, Soybeans-\$10.34, **Wheat-\$5.87**
- Marketing Group Usset Plan-Corn \$4.38, Soybeans-\$10.41, **Wheat-\$5.77**
- Van Ahn- **Corn-\$4.37**, Soybeans-\$10.53, **Wheat-\$5.94**
- **BOLD-Some Priced**
- Underlined-Best Price

2026 Marketing Comparison-using unpriced grain at current futures prices, all prices are futures

- **Early Targets**
- Corn: Dec 2026-\$5.00, \$5.25 and \$5.50
- Soybeans: Nov 2026-\$11.00, \$11.25, \$11.50 and \$11.75
- Spring Wheat: Dec 2026-**\$6.50**, \$6.75, \$7.00, \$7.25
- Marketing Group-Corn-\$4.63, Soybeans \$10.80, **Wheat \$6.37**
- Usset-Corn-\$4.63, Soybeans-\$10.80, Wheat-\$6.34
- Marketing Baseline-Corn-\$4.63, Soybeans-\$10.80, Wheat-\$6.34
- Marketing Group Usset Plan-Corn \$4.63, Soybeans-\$10.80, Wheat-\$6.34
- Van Ahn-**Corn-\$4.63**, Soybeans-\$10.80, Wheat-\$6.34
- **BOLD-Some Priced**
- Underlined-Best Price

ELEC. CORN (@C) [10]					ELEC. SOYBEANS (@S) [10]					ELEC. WHEAT (@W) [10]				
Month	Last	Chg	High	Low	Month	Last	Chg	High	Low	Month	Last	Chg	High	Low
Dec-25	424'4	-2'2	428'0	423'4	Nov-25	1038'6	-5'0	1044'4	1035'2	Dec-25	524'6	-3'4	532'2	523'0
Mar-26	441'6	-2'6	445'4	441'0	Jan-26	1058'0	-5'0	1063'6	1054'4	Mar-26	543'0	-3'2	550'4	541'2
May-26	451'6	-2'4	455'2	450'6	Mar-26	1073'2	-4'6	1078'6	1069'6	May-26	554'2	-3'4	561'4	552'6
Jul-26	457'6	-2'2	461'0	457'0	May-26	1086'0	-5'2	1092'0	1082'6	Jul-26	564'0	-3'2	571'2	562'6
Sep-26	453'4	-2'6	457'2	453'2	Jul-26	1096'2	-5'2	1102'0	1093'0	Sep-26	577'2	-3'0	584'2	576'4
Dec-26	463'0	-2'4	466'4	462'4	Aug-26	1092'2	-5'2	1098'0	1089'6	Dec-26	594'6	-3'2	601'0	593'6
Mar-27	475'6	-2'4	479'2	475'2	Sep-26	1079'0	-4'2	1081'4	1076'4	Mar-27	608'0	-3'4	615'0	607'0
May-27	482'4	-2'6	484'6	481'6	Nov-26	1080'2	-4'2	1084'4	1077'6	May-27	613'4	-3'4	---	---
ELECTRONIC OATS (@O) [10]					ELECTRONIC SOYBEAN MEAL (@SM) [10]					ELECTRONIC SOYBEAN OIL (@BO) [10]				
Month	Last	Chg	High	Low	Month	Last	Chg	High	Low	Month	Last	Chg	High	Low
Dec-25	321'4	0'4	324'2	318'4	Oct-25	283.6	-0.3	284.3	281.4	Oct-25	50.64	-0.60	51.44	50.47
Mar-26	333'2	0'2	336'0	332'6	Dec-25	285.4	-0.3	286.0	283.3	Dec-25	51.20	-0.58	51.97	51.02
May-26	340'4	0'0	---	---	Jan-26	288.6	-0.8	289.7	287.0	Jan-26	51.54	-0.59	52.29	51.38
Jul-26	342'4	0'4	---	---	Mar-26	294.5	-0.9	295.8	293.1	Mar-26	51.92	-0.54	52.61	51.74
Sep-26	358'2	0'4	---	---	May-26	299.8	-1.0	300.8	298.7	May-26	52.08	-0.51	52.69	51.88
Dec-26	358'6	0'4	---	---	Jul-26	304.9	-1.1	306.0	303.8	Jul-26	52.00	-0.46	52.59	51.76
Mar-27	362'2	0'4	---	---	Aug-26	306.0	-1.6	307.5	305.1	Aug-26	51.53	-0.48	52.13	51.35
May-27	368'2	0'4	---	---	Sep-26	306.9	-1.5	308.5	305.9	Sep-26	51.15	-0.46	51.81	50.98
ELECTRONIC ROUGH RICE (@RR) [10]					ELEC. HRW WHEAT (@KW) [0]					ELEC. HRS WHEAT (@MW) [10]				
Month	Last	Chg	High	Low	Month	Last	Chg	High	Low	Month	Last	Chg	High	Low
Nov-25	11.505	-0.085	11.610	11.445	Sep-25	487'0s	0'0	---	---	Dec-25	5.7150	-0.0250	5.7550	5.7125
Jan-26	11.770	-0.070	11.850	11.715	Dec-25	510'4	-5'6	519'0	508'4	Mar-26	5.9200	-0.0250	5.9550	5.9125
Mar-26	12.040	-0.070	12.085	12.035	Mar-26	532'0	-5'2	540'2	530'2	May-26	6.0525	-0.0275	6.1000	6.0525
May-26	12.230	-0.070	---	---	ELECTRONIC CANOLA (@RS) [10]					Jul-26	6.1825	-0.0250	6.2050	6.1825
Jul-26	12.480	-0.070	---	---	Month	Last	Chg	High	Low	Sep-26	6.3350	0.0000	6.3350	6.3100
Sep-26	12.745	-0.070	---	---	Nov-25	623.7	-4.4	634.1	622.2	Dec-26	6.5000s	-0.0150	6.5000	6.5000
Nov-26	13.010	-0.070	---	---	Jan-26	635.9	-4.4	646.5	634.6					
					Mar-26	647.3	-4.4	657.6	646.0					
					May-26	656.9	-4.7	667.2	655.9					
					Jul-26	667.0	-1.9	674.0	664.2					

Quotes generated on: Thu, Sep 18, 2025 1:30 PM CDT *Quotes are in market time

LOCAL CASH GRAIN PRICES

Northland College-<http://www.northlandfbm-moorhead.com/>

Kyle Olson 701-516-3961 / Josh Tjosaas 320-583-5056-Instructors

	9/18/2025 2:20 p.m.			9/15/2025 2:20 p.m.			9/7/2025 8:40 p.m.			9/2/2025 2:45 p.m.		
	2025 Crop	2025 Crop	2025 Crop	2025 Crop	2025 Crop	2025 Crop	2025 Crop	2025 Crop	2025 Crop	2025 Crop	2025 Crop	2025 Crop
<u>WHEAT:</u>	Dec 25-Sept Del	Dec 25-Oct Del	Dec 25-Nov Del	Dec 25-Sept Del	Dec 25-Oct Del	Dec 25-Nov Del	Dec 25-Sept Del	Dec 25-Oct Del	Dec 25-Nov Del	Dec 25-Sept Del	Dec 25-Oct Del	Dec 25-Nov Del
Georgetown	4.82			4.92			4.86			4.94		
Maple River	4.82	4.92	5.02	4.82	4.82	5.02	4.86	4.86	4.96	4.94	4.94	5.04
Protein												
Basis:Gtwn	-0.90			-0.80			-0.80			-0.80		
Breck	4.77-0.95	4.82-0.90	4.87-0.85	4.76-0.95	4.81-0.90	4.86-0.85	4.71-0.95	4.76-0.90	4.81-0.85	4.79-0.95	4.84-0.90	4.89-0.85
CHS-Ulen	4.87-0.85 3.06Feed	4.87-0.85	5.37-0.35	4.86-0.85 2.65Feed	4.86-0.85	5.36-0.35	4.86-0.80 3.01Feed	4.86-0.80	5.36-0.30	5.04-0.70 3.09Feed	5.04-0.70	5.44-0.30
MRG	-0.90	-0.80	-0.70	-0.90	-0.80	-0.70	-0.80	-0.80	-0.70	-0.80	-0.80	-0.70
<u>SOYBEANS:</u>	Nov 25-Sept Del	Nov 25- Oct Del	Nov 25-Nov Del	Nov 25-Sept Del	Nov 25- Oct Del	Nov 25- Nov Del	Nov 25-Sept Del	Nov 25- Oct Del	Nov 25- Nov Del	Nov 25-Sept Del	Nov 25- Oct Del	Nov 25- Nov Del
Georgetown		8.75	8.75		8.75	8.75		8.72	8.72		8.83	8.83
Maple River	8.75-1.63	8.75-1.63	8.75-1.63	8.80-1.63	8.80-1.63	8.80-1.63				8.83-1.58	8.83-1.58	8.83-1.58
Basis: Gtwn		-1.63	-1.63		-1.58	-1.58		-1.58	-1.58		-1.58	-1.58
Breck	8.98-1.40	8.98-1.40	9.03-1.35	9.02-1.40	9.02-1.40	9.07-1.35	8.90-1.40	8.90-1.40	8.90-1.40	9.11-1.30	9.11-1.30	9.11-1.30
CHS-Ulen	8.88-1.50	8.88-1.50	8.88-1.50	8.92-1.50	8.92-1.50	8.92-1.50	8.72-1.58	8.72-1.58	8.72-1.58	9.06-1.35	9.06-1.35	9.06-1.35
NDSP	9.18-1.20	9.18-1.20	9.43-0.95	9.22-1.20	9.22-1.20	9.47-0.95	9.31-0.99	9.10-1.20	9.35-0.95	9.21-1.20	9.46-0.95	9.46-0.95
<u>CORN:</u>	Sept 25- Sept Del	Dec 25-Oct Del	Dec 25-Nov Del	Sept 25- Sept Del	Dec 25-Oct Del	Dec 25- Nov Del	Sept 25-Sept Del	Dec 25-Oct Del	Dec 25- Nov Del	Sept 25- Sept Del	Dec 25-Oct Del	Dec 25- Nov Del
Georgetown		3.44	3.44		3.45	3.45		3.45	3.45		3.50	3.50
Cargill	3.64	3.64	3.84	3.68	3.68	3.83	3.63	3.63	3.78	3.73	3.68	3.68
Basis-Gtwn		-0.80	-0.80		-0.78	-0.78		-0.73	-0.73		-0.73	-0.73
Cargill	-0.60	-0.60	-0.40	-0.55	-0.55	-0.40	-0.55	-0.55	-0.40	-0.50	-0.55	-0.55
CHS-Ulen	3.59-0.65	3.59-0.65	3.69-0.55	3.63-0.60	3.63-0.60	3.68-0.55	3.53-0.65	3.58-0.60	3.63-0.55	3.63-0.60	3.68-0.55	3.68-0.55
MRG	3.42-0.82	3.42-0.82	3.42-0.82	3.41-0.82	3.41-0.82	3.41-0.82	3.36-0.82	3.36-0.82	3.36-0.82	3.41-0.82	3.41-0.82	3.41-0.82

Commodity Int. Rate: 5.000% September 1, 2025 Farm Store Loan

Loan Rates	2025	2025	2025
Crop	Clay	Norman	Wilkin
Wheat	3.87	3.86	3.88
Corn	2.06	2.03	2.04
Soybeans	5.98	5.94	6.00

Annual Interest Rate	Length of Loan Term	Annual Interest Rate	Length of Loan Term
3.750%	3 years	4.375%	10 years
3.875%	5 years	4.500%	12 years
4.000%	7 years		

MARKETING NEWSLETTER COMPARISONS

Northland College–Josh Tjosaas and Kyle Olson, Instructors

9-18-2025	WHEAT	SOYBEANS	CORN	OTHER
Pro Farmer:	25: 30% Sold for Cash and HTA 26: 10% Sold for Cash and HTA Trend is steady.	25: 20% Sold for Cash and HTA Trend is steady.	25: 20% Sold Cash, 20% HTA Trend is lower.	Cattle: No Sales Trend is higher.
Money Farm:	<i>Changing to Price Tracker</i>	<i>Changing to Price Tracker</i>	<i>25: Target \$4.75 sales GTC</i> <i>Changing to Price Tracker</i>	Allison Noll writes this daily newsletter. Changed to a Target Price Tracker!
Van Ahn:	25: 30% Sold at 6.45 (30% sales)	25: 40% Sold at \$10.75 (20% sales, 20% puts)	25: 40% Sold at 4.55 (30% sales, 10% puts) 26: 10% Sold (10% puts)	
Roach Ag:			Day 12 Sell Signal Corn 9/18/2025	
Mhd Mkt Group:	25: 63% Sold at \$6.34 Dec25, Next Target \$6.25+ 26: 13% Sold at \$6.50 Dec 26 Next Target 6.75 Sept 26	25: 71% Sold at \$10.54 Nov, Next Target \$10.75+ 26: Early Target \$11.00 Nov26	25: 53% Sold at \$4.50 Futures/Next Target \$4.50D/\$4.70/Mar 26: Early Target \$5.00 Dec 26	
Baseline Sales:	25: 50% Sold at \$6.01	25: 50% Sold at \$10.29	25: 50% Sold at \$4.41	
Market Group Usset Pre-Harvest/Post Harvest Plans *Started Jan 1 2025	25: 36% Sold at \$5.85- NextTarget-\$6.25 Futures	25: 43% Sold at \$10.45-1 st Next Target \$10.75 Futures	25: 59% Sold at \$4.47 Dec Futures- Next Target-\$4.50 Futures	
Usset, U of MN:	<u>Updated 8/22//2025</u> 25: 25% Sold at \$5.25 cash/\$5.69Sept	<u>Updated 1/6/2025</u> 25: 1 st Target is \$12.90 Nov	<u>Updated 1/6/2025</u> 25: 1 st Target is \$5.45 Dec	You can check out Ed Usset's plans at https://www.cffm.umn.edu/grain-marketing-plans/
Terms:	FC–Forward Contract	HTA-Hedge to Arrive		
NEXT USDA CROP REPORT: WASDE October 9th, 2025 Bold: indicates change from last week.				

“The information provided by Northland Farm Business Management is for informational and comparison purposes only. It is not intended to be considered marketing or trading advice for your individual operation. The risk of loss in trading futures and/or options is substantial and each investor and/or trader must consider whether this is a suitable investment. By accepting this communication, you agree that you are capable of making independent trading decisions, and agree that you are not, and will not, rely solely on this communication in making trading decisions.”

2025 Base Line Prices for Wheat, Soybeans and Corn

Local price (forward contract) quoted at AGV Barnesville, MN (Wheat & Soybeans) and Cargill (Wahpeton Corn Plant) for 2025 grain on the second Monday of each month. County Loan is the Minimum Price.

Month	Wheat	Basis	Soybeans	Basis	Corn	Basis
Jan 2025	5.43	-0.75	9.57	-0.75	4.11	-0.40
Feb	5.53	-0.75	9.73	-0.75	4.26	-0.40
Mar	5.47	-0.75	9.52	-0.75	4.10	-0.45
Apr	5.59	-0.75	9.46	-0.85	4.20	-0.45
May	5.35	-0.75	9.65	-0.75	3.99	-0.45
June	5.72	-0.65	9.61	-0.75	3.98	-0.45
July	5.39	-0.65	9.25	-0.80	3.75	-0.40
Aug	5.14	-0.65	9.02	-1.10	3.58	-0.50
Sept	4.86	-0.80	8.89	-1.40	3.63	-0.55
Oct						
Nov						
Dec						
Jan 2026						
Feb						
Mar						
Apr						
May						
Jun						
Average	5.39	-0.72	9.41	-0.88	3.96	-0.45

Corn Quotes-2025	6/11/2025	Spread		6/13/2025	Spread		6/16/2025	Spread		6/18/2025	Spread
Dec-25	4.414		Dec-25	4.41		Dec-25	4.362		Dec-25	4.402	
Mar-26	4.57	0.156	Mar-26	4.56	0.15	Mar-26	4.52	0.158	Mar-26	4.552	0.15
May-26	4.662	0.248	May-26	4.656	0.246	May-26	4.616	0.254	May-26	4.65	0.248
Jul-26	4.72	0.306	Jul-26	4.716	0.306	Jul-26	4.684	0.322	Jul-26	4.714	0.312
	6/23/2025			6/25/2025			6/27/2025	4.452		6/30/2025	
Dec-25	4.372	Spread	Dec-25	4.224	Spread	Dec-25	4.264	Spread	Dec-25	4.254	Spread
Mar-26	4.53	0.158	Mar-26	4.382	0.158	Mar-26	4.416	0.152	Mar-26	4.41	0.156
May-26	4.626	0.254	May-26	4.486	0.262	May-26	4.516	0.252	May-26	4.51	0.256
Jul-26	4.694	0.322	Jul-26	4.562	0.338	Jul-26	4.582	0.318	Jul-26	4.576	0.322
	7/2/2025	Spread		7/7/2025	Spread		7/10/2025	Spread		7/14/2025	Spread
Dec-25	4.334		Dec-25	4.206		Dec-25	4.162		Dec-25	4.144	
Mar-26	4.486	0.152	Mar-26	4.372	0.166	Mar-26	433	428.838	Mar-26	4.314	0.17
May-26	4.592	0.258	May-26	4.482	0.276	May-26	4.434	0.272	May-26	4.416	0.272
Jul-26	4.67	0.336	Jul-26	4.564	0.358	Jul-26	4.514	0.352	Jul-26	4.486	0.342
	7/16/2025	Spread		7/21/2025	Spread		7/24/2025	Spread		7/28/2025	Spread
Dec-25	4.25		Dec-25	4.26		Dec-25	4.206		Dec-25	4.182	
Mar-26	4.414	0.164	Mar-26	4.432	0.172	Mar-26	4.382	0.176	Mar-26	4.352	0.17
May-26	4.516	0.266	May-26	4.534	0.274	May-26	4.484	0.278	May-26	4.452	0.27
Jul-26	4.58	0.33	Jul-26	4.6	0.34	Jul-26	4.552	0.346	Jul-26	4.514	0.332
	7/30/2025	Spread		8/1/2025	Spread		8/4/2025	Spread		8/11/2025	Spread
Dec-25	4.132		Dec-25	4.136		Dec-25	4.116		Dec-25	4.084	
Mar-26	4.304	0.172	Mar-26	4.304	0.168	Mar-26	4.292	0.176	Mar-26	4.256	0.172
May-26	4.404	0.272	May-26	4.406	0.27	May-26	4.392	0.276	May-26	4.356	0.272
Jul-26	4.474	0.342	Jul-26	4.47	0.334	Jul-26	4.462	0.346	Jul-26	4.424	0.34
	8/13/2025	Spread		9/2/2025	Spread		9/4/2025	Spread		9/7/2025	Spread
Dec-25	3.972		Dec-25	4.192		Dec-25	4.166		Dec-25	4.176	
Mar-26	4.15	0.178	Mar-26	4.374	0.182	Mar-26	4.346	0.18	Mar-26	4.36	0.184
May-26	4.256	0.284	May-26	4.476	0.284	May-26	4.452	0.286	May-26	4.464	0.288
Jul-26	4.334	0.362	Jul-26	4.542	0.35	Jul-26	4.512	0.346	Jul-26	4.526	0.35
	9/10/2025	Spread		9/12/2025	Spread		9/15/2025	Spread		9/17/2025	Spread
Dec-25	4.192		Dec-25	4.236		Dec-25	4.232		Dec-25	4.302	
Mar-26	4.37	0.178	Mar-26	4.406	0.17	Mar-26	4.41	0.178	Mar-26	4.476	0.174
May-26	4.474	0.282	May-26	4.506	0.27	May-26	4.512	0.28	May-26	4.574	0.272
Jul-26	4.54	0.348	Jul-26	4.574	0.338	Jul-26	4.574	0.342	Jul-26	4.632	0.33
		Spread			Spread			Spread			Spread
Dec-25			Dec-25			Dec-25			Dec-25		
Mar-26		0	Mar-26		0	Mar-26		0	Mar-26		0
May-26		0	May-26		0	May-26		0	May-26		0
Jul-26		0	Jul-26		0	Jul-26		0	Jul-26		0

Basis Check Elevators		9/17/2025					
Old Corn-Ag Valley		-0.70					
Old Corn-Ulen		-0.65					
Old Corn-Cargill		-0.60					
Old Corn-Georgetown							
Old Corn-Tharaldson		-0.60					
Old Corn-CW Valley		-0.70					
Old Corn-Valley United		-0.80					
Old Corn-Maple River		-0.82					
Old Soybean-Ag Valley		-1.50					
Old Soybean-Ulen		-1.50					
Old Soybean-Minn Kota		-1.40					
Old Soybean-Georgetown							
Old Soybean-CW Valley		-1.50					
Old Soybean-Valley United		-1.65					
Old Soybean-Maple River		-1.63					
Old Soybean-NDSP		-1.20					
Old S.W.-Ag Valley		-0.90					
Old S.W.-Ulen		-0.85					
Old S.W.-Minn Kota		-0.95					
Old S.W.-Georgetown		-0.80					
Old S.W.-CW Valley		-0.75					
Old S.W.-Valley United		-0.85					
Old S.W.-Maple River		-0.90					
New Corn 25-Ag Valley		-0.70					
New Corn 25-Ulen		-0.55					
New Corn 25-Cargill		-0.60					
New Corn 25-Georgetown		-0.78					
New Corn 25-Tharaldson		-0.45					
New Corn 54-CW Valley		-0.70					
New Corn 54-Valley United		-0.65					
New Corn 54-Maple River		-0.82					
New Soybean 25-Ag Valley		-1.50					
New Soybean 25-Ulen		-1.50					
New Soybean 25-Minn Kota		-1.35					
New Soybean 25-Georgetown		-1.58					
New Soybean 25-CW Valley		-1.50					
New Soybean 25-Valley United		-1.65					
New Soybean 25-Maple River		-1.63					
New Soybeans 25-NDSP		-1.20					
New S.W. 25-Ag Valley		-0.90					
New S.W. 25-Ulen		-0.85					
New S.W.25-Minn Kota		-0.95					
New S.W. 25-Georgetown		-0.80					
New S.W. 25-CW Valley		-0.75					
New S.W. 25-Valley United		-0.85					
New S.W. 25-Maple River		-0.90					

Name: **Farm Business Management-Projection for 2025 Central RRV Valley**

2025 Futures 5.7175 10.374 4.236 Prices as of 9/18/2025 2:48 p.m.

2025 PROJECTED FARM CASH FLOW BY CROP/BEP

<u>Projected Future Prices-Basis</u>	\$ (0.35)	\$ (1.35)	\$ (0.40)	Non JV						Old Crop
<u>Based on historical values</u>	<u>WHEAT</u>	<u>SOYBEANS</u>	<u>CORN</u>	<u>SugarBeet</u>	<u>Sunflowers</u>	<u>Barley</u>	<u>Edible Beans</u>	<u>Seed/Soy</u>	<u>Hay</u>	
Acres	1	1	1	1	1	1	1	1	1	
Yield Per Acre	80.00	42.00	170.00	28.00	20.00	83.00	23.00	38.00	3.50	
Price Received per unit	\$ 5.37	\$ 9.02	\$ 3.84	\$ 55.00	\$ 19.55	\$ 5.00	\$ 28.00	\$ 10.52	\$ 110.00	
Total Product Return per Acre	\$ 429.40	\$ 379.01	\$ 652.12	\$ 1,540.00	\$ 391.00	\$ 415.00	\$ 644.00	\$ 399.76	\$ 385.00	
Gross Return per Acre	\$ 429.40	\$ 379.01	\$ 652.12	\$ 1,540.00	\$ 391.00	\$ 415.00	\$ 644.00	\$ 399.76	\$ 385.00	

DIRECT EXPENSES

Seed	\$ 30.00	\$ 70.00	\$ 100.00	\$ 310.00	\$ 38.00	\$ 22.00	\$ 75.00	\$ 64.00	\$ 10.00	
Fertilizer	\$ 130.00	\$ 21.00	\$ 155.00	\$ 115.00	\$ 88.00	\$ 85.00	\$ 95.00	\$ 22.00	\$ 45.00	
Crop Chemicals	\$ 40.00	\$ 48.00	\$ 35.00	\$ 160.00	\$ 52.00	\$ 32.00	\$ 115.00	\$ 49.00	\$ 12.00	
Crop Insurance	\$ 16.00	\$ 21.00	\$ 25.00	\$ 50.00	\$ 22.00	\$ 28.00	\$ 38.00	\$ 21.00	\$ 4.00	
Fuel and Oil	\$ 18.00	\$ 18.00	\$ 33.00	\$ 86.00	\$ 12.00	\$ 21.00	\$ 27.00	\$ 19.00	\$ 33.00	
Repairs	\$ 35.00	\$ 35.00	\$ 65.00	\$ 140.00	\$ 45.00	\$ 35.00	\$ 68.00	\$ 35.00	\$ 70.00	
Custom Hire/Lease				\$ 120.00	\$ 8.00	\$ 8.00	\$ 8.00	\$ 8.00	\$ 8.00	
Land Rent/Costs	\$ 165.00	\$ 165.00	\$ 165.00	\$ 165.00	\$ 165.00	\$ 165.00	\$ 165.00	\$ 165.00	\$ 165.00	
Drying			\$ 20.00							
Miscellaneous	\$ 10.00	\$ 10.00	\$ 21.00	\$ 28.00	\$ 5.00	\$ 14.00	\$ 14.00	\$ 14.00	\$ 16.00	
TOTAL DIRECT EXPENSE	\$ 444.00	\$ 388.00	\$ 619.00	\$ 1,174.00	\$ 435.00	\$ 410.00	\$ 605.00	\$ 397.00	\$ 363.00	

OVERHEAD EXPENSES

Overhead Expenses	\$ 65.00	\$ 65.00	\$ 115.00	\$ 250.00	\$ 75.00	\$ 65.00	\$ 85.00	\$ 65.00	\$ 85.00	
TOTAL OVERHEAD EXPENSE	\$ 65.00	\$ 65.00	\$ 115.00	\$ 250.00	\$ 75.00	\$ 65.00	\$ 85.00	\$ 65.00	\$ 85.00	

TOTAL EXPENSES/ACRE	\$ 509.00	\$ 453.00	\$ 734.00	\$ 1,424.00	\$ 510.00	\$ 475.00	\$ 690.00	\$ 462.00	\$ 448.00	
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NET RETURN/ACRE	\$ (79.60)	\$ (73.99)	\$ (81.88)	\$ 116.00	\$ (119.00)	\$ (60.00)	\$ (46.00)	\$ (62.24)	\$ (63.00)	
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Estimated Income	\$ 429.40	\$ 379.01	\$ 652.12	\$ 1,540.00	\$ 391.00	\$ 415.00	\$ 644.00	\$ 399.76	\$ 385.00	
Estimated Expense	\$ 509.00	\$ 453.00	\$ 734.00	\$ 1,424.00	\$ 510.00	\$ 475.00	\$ 690.00	\$ 462.00	\$ 448.00	
Profit Per Acre	\$ (79.60)	\$ (73.99)	\$ (81.88)	\$ 116.00	\$ (119.00)	\$ (60.00)	\$ (46.00)	\$ (62.24)	\$ (63.00)	
Profit Margin	-15.64%	-16.33%	-11.16%	8.15%	-23.33%	-12.63%	-6.67%	-13.47%	-14.06%	

BEP	\$ 6.36	\$ 10.79	\$ 4.32	\$ 50.86	\$ 25.50	\$ 5.72	\$ 30.00	\$ 12.16	\$ 128.00	
L/M & NR \$50/A	\$ 6.99	\$ 11.98	\$ 4.61	\$ 52.64	\$ 28.00	\$ 6.33	\$ 32.17	\$ 13.47	\$ 142.29	
L/M & NR \$100/A	\$ 7.61	\$ 13.17	\$ 4.91	\$ 54.43	\$ 30.50	\$ 6.93	\$ 34.35	\$ 14.79	\$ 156.57	
L/M & NR \$150/A	\$ 8.24	\$ 14.36	\$ 5.20	\$ 56.21	\$ 33.00	\$ 7.53	\$ 36.52	\$ 16.11	\$ 170.86	
L/M & NR \$200/A	\$ 8.86	\$ 15.55	\$ 5.49	\$ 58.00	\$ 35.50	\$ 8.13	\$ 38.70	\$ 17.42	\$ 185.14	

Developed by Randy Zimmerman, NCTC Ulen-Mahnomen

Modified by Josh Tjosaas and Ron Dvergsten-Moorhead

2025 GRAIN SALES SUMMARY

Name **Official Acres for 2025 below**

	Acres	Preharvest Sales	Sales to Date	Bushels to Left to Presell	Percent Sold	Average Futures Price	Average Cash Price	Total Preharvest Sales
Corn	500	63750	50000	13750	59%	\$ 4.47	\$ 4.17	\$ 208,600.00
Soybean	500	15750	9000	6750	43%	\$ 10.45	\$ 9.95	\$ 89,550.00
Wheat	500	26250	12500	13750	36%	\$ 5.85	\$ 5.51	\$ 68,825.00
Totals	1500							\$ 366,975.00

POST HARVEST SALES SUMMARY

	Acres	Bushels to Sell	Total Bushels to Produce	Bushels to Left to Presell		Total Postharvest Sales	BU/A SOLD	BEP For Post Harvest	Projected BEY w Sales	
Corn	500	35000	85000	41%	\$ 3.84	\$ 134,400.00	100.00	\$ 4.23	177.03	Cargill
Soybean	500	12000	21000	57%	\$ 9.02	\$ 108,240.00	18.00	\$ 11.00	47.26	WCA
Wheat	500	22500	35000	64%	\$ 5.37	\$ 120,825.00	25.00	\$ 8.03	92.29	WCA
Sugarbeets	Tons 0.000001	Tons Produced 27.00	0.000027	100%	55	0.001485		\$ 52.56	25.8	
Totals	1500					\$ 363,465.00				

Project Corn Expense	\$ 356,500.00
Project Soybean Expense	\$ 221,500.00
Projected Wheat Expense	\$ 249,500.00
Projected Sugarbeet Expenses	\$ 0.00
Total Project Farm Expense	\$ 827,500.00

	ROI	-12%
	Net Farm Income Ratio	-13%
2020 Sales		Net Return
\$ 730,440.00		\$ (97,060.00)
	Return/Acre	\$ (64.71)

2025

Name: 2025 Marketing Group Summary

2025 PROJECTED FARM CASH FLOW BY CROP/BEP

	<u>WHEAT</u>		<u>SOYBEANS</u>		<u>CORN</u>		<u>Sugar Beets</u>	
	<u>Acre</u>		<u>Acre</u>		<u>Acre</u>		<u>Acre</u>	
CROP INCOME	500		500		500		0.000001	
Acres	500		500		500		0.000001	
Wok Units	15000		15000		27500		0.00012	
Yield Per Acre	70.00	35,000.00	42.00	21,000.00	170.00	85,000.00	27.00	0.00
Price Received per Bushel	\$ 5.42		\$ 9.42		\$ 4.04		\$ 55.00	
Total Product Return per Acre	\$ 379.40	\$ 189,700.00	\$ 395.64	\$ 197,820.00	\$ 685.95	\$ 342,975.00	\$ 1,485.00	\$ 0.00
Miscellaneous Payments		\$ -		\$ -		\$ -		\$ -
Gross Return per Acre	\$ 379.40	\$ 189,700.00	\$ 395.64	\$ 197,820.00	\$ 685.95	\$ 342,975.00	\$ 1,485.00	\$ 0.00
DIRECT EXPENSES								
Seed	\$ 30.00	\$ 15,000.00	\$ 70.00	\$ 35,000.00	\$ 100.00	\$ 50,000.00	\$ 310.00	\$ 0.00
Fertilizer	\$ 130.00	\$ 65,000.00	\$ 21.00	\$ 3.81	\$ 155.00	\$ 77,500.00	\$ 115.00	\$ 0.00
Crop Chemicals	\$ 40.00	\$ 20,000.00	\$ 48.00	\$ 24,000.00	\$ 35.00	\$ 17,500.00	\$ 160.00	\$ 0.00
Crop Insurance	\$ 16.00	\$ 8,000.00	\$ 21.00	\$ 9.41	\$ 25.00	\$ 12,500.00	\$ 50.00	\$ 0.00
Fuel and Oil	\$ 18.00	\$ 9,000.00	\$ 18.00	\$ 9,000.00	\$ 33.00	\$ 16,500.00	\$ 86.00	\$ 0.00
Repairs	\$ 35.00	\$ 17,500.00	\$ 35.00	\$ 5.55	\$ 65.00	\$ 32,500.00	\$ 140.00	\$ 0.00
Custom Hire/Lease		\$ -		\$ -		\$ -	\$ 120.00	\$ 0.00
Stock Quota Joint Venture		\$ -		\$ -		\$ -		\$ -
Land Rent/Costs	\$ 165.00	\$ 82,500.00	\$ 165.00	\$ 65.00	\$ 165.00	\$ 82,500.00	\$ 160.00	\$ 0.00
Drying		\$ -		\$ -	\$ 15.00	\$ 7,500.00		\$ -
Operating Interest		\$ -		\$ -		\$ -		\$ -
Miscellaneous	\$ 10.00	\$ 5,000.00	\$ 10.00	\$ 5,000.00	\$ 20.00	\$ 10,000.00	\$ 28.00	\$ 0.00
TOTAL DIRECT EXPENSE	\$ 444.00	\$ 222,000.00	\$ 388.00	\$ 194,000.00	\$ 613.00	\$ 306,500.00	\$ 1,169.00	\$ 0.00
OVERHEAD EXPENSES								
Overhead Expenses	\$ 55.00	\$ 27,500.00	\$ 55.00	\$ 27,500.00	\$ 100.00	\$ 50,000.00	\$ 250.00	\$ 0.00
TOTAL OVERHEAD EXPENSE	\$ 55.00	\$ 27,500.00	\$ 55.00	\$ 27,500.00	\$ 100.00	\$ 50,000.00	\$ 250.00	\$ 0.00
TOTAL EXPENSES/ACRE	\$ 499.00	\$ 249,500.00	\$ 443.00	\$ 221,500.00	\$ 713.00	\$ 356,500.00	\$ 1,419.00	\$ 0.00
	\$ (119.60)		\$ (47.36)		\$ (27.05)		\$ 66.00	
	\$ (64.60)		\$ 7.64		\$ 72.95		\$ 316.00	
	\$ 379.40		\$ 395.64		\$ 685.95		\$ 1,485.00	
	\$ 499.00		\$ 443.00		\$ 713.00		\$ 1,419.00	
Profit Per Acre	\$ (119.60)		\$ (47.36)		\$ (27.05)		\$ 66.00	
Profit Margin	-23.97%		-10.69%		-3.79%		4.65%	
BEP	\$ 7.13		\$ 10.55		\$ 4.19		\$ 52.56	
Net Return \$50/A	\$ 7.84		\$ 11.74		\$ 4.49		\$ 54.41	
Net Return \$100/A	\$ 8.56		\$ 12.93		\$ 4.78		\$ 56.26	
Net Return \$150/A	\$ 9.27		\$ 14.12		\$ 5.08		\$ 58.11	
Net Return \$200/A	\$ 9.99		\$ 15.31		\$ 5.37		\$ 59.96	
BEY	92.07		47.03		176.70		25.80	

Developed by Randy Zimmerman, NCTC Ulen-Mahnomen
Modified by Josh Tjosaas, NCTC Moorhead

2025 GRAIN SALES SUMMARY

Name **Official Acres for 2025 below**

	Acres	Preharvest Sales	Sales to Date	Bushels to Left to Presell	Percent Sold	Average Futures Price	Average Cash Price	Total Preharvest Sales
Corn	500	63750	45000	18750	53%	\$ 4.50	\$ 4.20	\$ 189,200.00
Soybean	500	15750	15000	750	71%	\$ 10.54	\$ 10.04	\$ 150,625.00
Wheat	500	25000	25000	10	63%	\$ 6.34	\$ 6.09	\$ 152,350.00
Totals	1500							\$ 492,175.00

POST HARVEST SALES SUMMARY

	Acres	Bushels to Sell	Total Bushels to Produce	Bushels to Left to Presell		Total Postharvest Sales	BU/A SOLD	BEP For Post Harvest	Projected BEY w Sales	
Corn	500	40000	85000	47%	\$ 3.84	\$ 153,600.00	90.00	\$ 4.18	177.14	Cargill
Soybean	500	6000	21000	29%	\$ 9.02	\$ 54,120.00	30.00	\$ 11.81	45.72	WCA
Wheat	500	15000	40000	38%	\$ 5.37	\$ 80,550.00	50.00	\$ 6.48	86.18	WCA
Sugarbeets	Tons 0.000001	Tons Produced 27.00	0.000027	100%	55	0.001485		\$ 52.56	25.8	
Totals	1500					\$ 288,270.00				

Project Corn Expense	\$ 356,500.00
Project Soybean Expense	\$ 221,500.00
Projected Wheat Expense	\$ 249,500.00
Projected Sugarbeet Expenses	\$ 0.00
Total Project Farm Expense	\$ 827,500.00

	ROI	-6%
	Net Farm Income Ratio	-6%
2020 Sales		Net Return
\$ 780,445.00		\$ (47,055.00)
	Return/Acre	\$ (31.37)

2025

Name: 2025 Marketing Group Summary

2025 PROJECTED FARM CASH FLOW BY CROP/BEP

		<u>WHEAT</u>		<u>SOYBEANS</u>		<u>CORN</u>		<u>Sugar Beets</u>	
<u>CROP INCOME</u>		<u>Acre</u>		<u>Acre</u>		<u>Acre</u>		<u>Acre</u>	
Acres		500		500		500		0.000001	
Wok Units		15000		15000		27500		0.00012	
Yield Per Acre		70.00	35,000.00	42.00	21,000.00	170.00	85,000.00	27.00	0.00
Price Received per Bushel	\$ 5.98			\$ 9.74		\$ 4.03		\$ 55.00	
Total Product Return per Acre	\$ 418.60	\$	209,300.00	\$ 409.25	\$ 204,624.00	\$ 685.27	\$ 342,635.00	\$ 1,485.00	\$ 0.00
Miscellaneous Payments		\$	-	\$	-	\$	-	\$	-
Gross Return per Acre	\$ 418.60	\$	209,300.00	\$ 409.25	\$ 204,624.00	\$ 685.27	\$ 342,635.00	\$ 1,485.00	\$ 0.00
DIRECT EXPENSES									
Seed	\$ 30.00	\$	15,000.00	\$ 70.00	\$ 35,000.00	\$ 100.00	\$ 50,000.00	\$ 310.00	\$ 0.00
Fertilizer	\$ 130.00	\$	65,000.00	\$ 21.00	\$ 4.08	\$ 155.00	\$ 77,500.00	\$ 115.00	\$ 0.00
Crop Chemicals	\$ 40.00	\$	20,000.00	\$ 48.00	\$ 24,000.00	\$ 35.00	\$ 17,500.00	\$ 160.00	\$ 0.00
Crop Insurance	\$ 16.00	\$	8,000.00	\$ 21.00	\$ 9.25	\$ 25.00	\$ 12,500.00	\$ 50.00	\$ 0.00
Fuel and Oil	\$ 18.00	\$	9,000.00	\$ 18.00	\$ 9,000.00	\$ 33.00	\$ 16,500.00	\$ 86.00	\$ 0.00
Repairs	\$ 35.00	\$	17,500.00	\$ 35.00	\$ 6.04	\$ 65.00	\$ 32,500.00	\$ 140.00	\$ 0.00
Custom Hire/Lease		\$	-	\$	-		\$	-	\$ 0.00
Stock Quota Joint Venture		\$	-	\$	-		\$	-	\$ -
Land Rent/Costs	\$ 165.00	\$	82,500.00	\$ 165.00	\$ 55.00	\$ 165.00	\$ 82,500.00	\$ 160.00	\$ 0.00
Drying		\$	-	\$	-	\$ 15.00	\$ 7,500.00		\$ -
Operating Interest		\$	-	\$	-		\$	-	\$ -
Miscellaneous	\$ 10.00	\$	5,000.00	\$ 10.00	\$ 5,000.00	\$ 20.00	\$ 10,000.00	\$ 28.00	\$ 0.00
TOTAL DIRECT EXPENSE	\$ 444.00	\$	222,000.00	\$ 388.00	\$ 194,000.00	\$ 613.00	\$ 306,500.00	\$ 1,169.00	\$ 0.00
OVERHEAD EXPENSES									
Overhead Expenses	\$ 55.00	\$	27,500.00	\$ 55.00	\$ 27,500.00	\$ 100.00	\$ 50,000.00	\$ 250.00	\$ 0.00
TOTAL OVERHEAD EXPENSE	\$ 55.00	\$	27,500.00	\$ 55.00	\$ 27,500.00	\$ 100.00	\$ 50,000.00	\$ 250.00	\$ 0.00
TOTAL EXPENSES/ACRE	\$ 499.00	\$	249,500.00	\$ 443.00	\$ 221,500.00	\$ 713.00	\$ 356,500.00	\$ 1,419.00	\$ 0.00
	\$ (80.40)			\$ (33.75)		\$ (27.73)		\$ 66.00	
	\$ (25.40)			\$ 21.25		\$ 72.27		\$ 316.00	
	\$ 418.60			\$ 409.25		\$ 685.27		\$ 1,485.00	
	\$ 499.00			\$ 443.00		\$ 713.00		\$ 1,419.00	
Profit Per Acre	\$ (80.40)			\$ (33.75)		\$ (27.73)		\$ 66.00	
Profit Margin	-16.11%			-7.62%		-3.89%		4.65%	
BEP	\$ 7.13			\$ 10.55		\$ 4.19		\$ 52.56	
Net Return \$50/A	\$ 7.84			\$ 11.74		\$ 4.49		\$ 54.41	
Net Return \$100/A	\$ 8.56			\$ 12.93		\$ 4.78		\$ 56.26	
Net Return \$150/A	\$ 9.27			\$ 14.12		\$ 5.08		\$ 58.11	
Net Return \$200/A	\$ 9.99			\$ 15.31		\$ 5.37		\$ 59.96	
BEY	83.44			45.46		176.88		25.80	

Developed by Randy Zimmerman, NCTC Ulen-Mahnomen
Modified by Josh Tjosaas, NCTC Moorhead

2025 Wheat Breakeven \$7.23



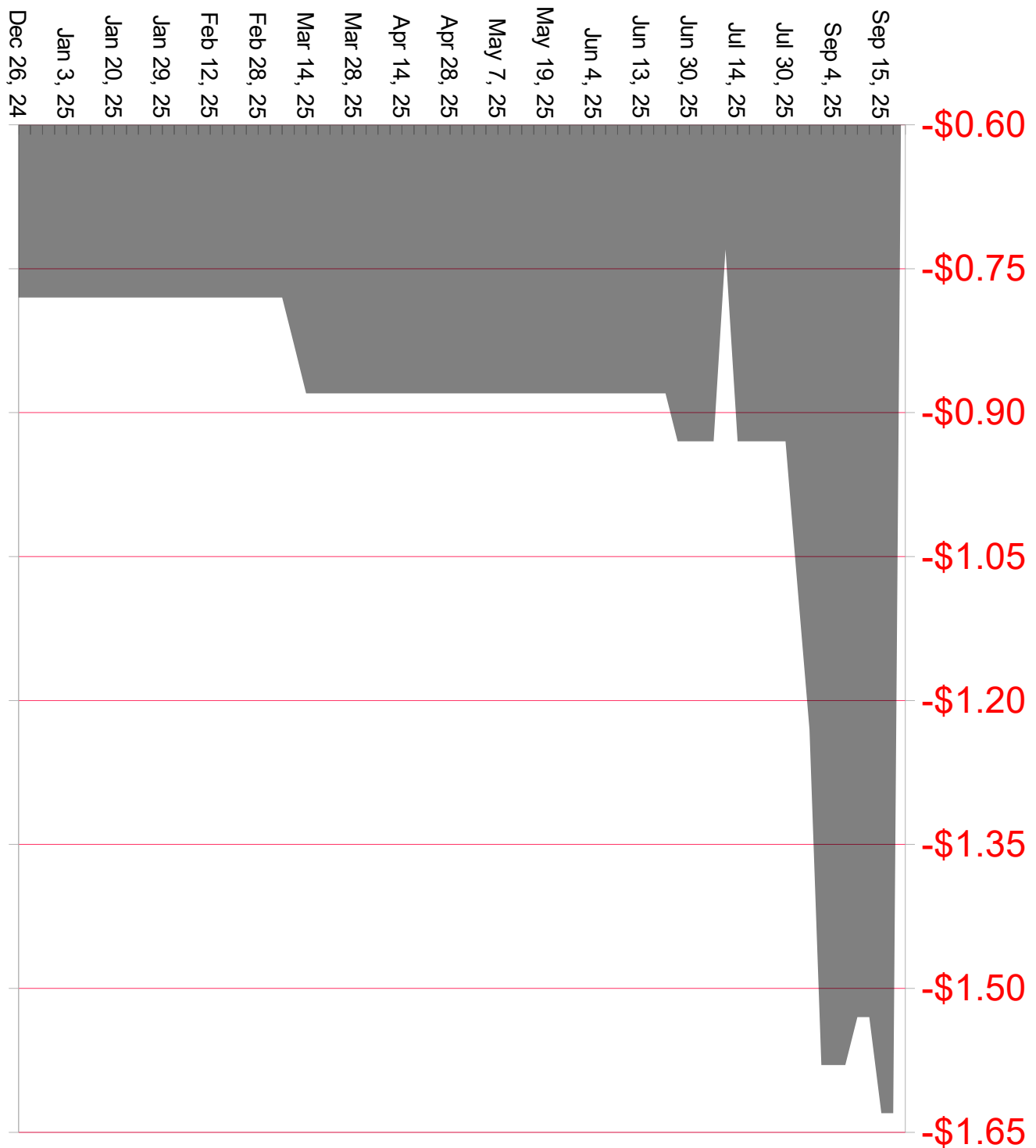
2025 Soybeans Breakeven \$10.78



2025 Corn Breakeven \$4.17



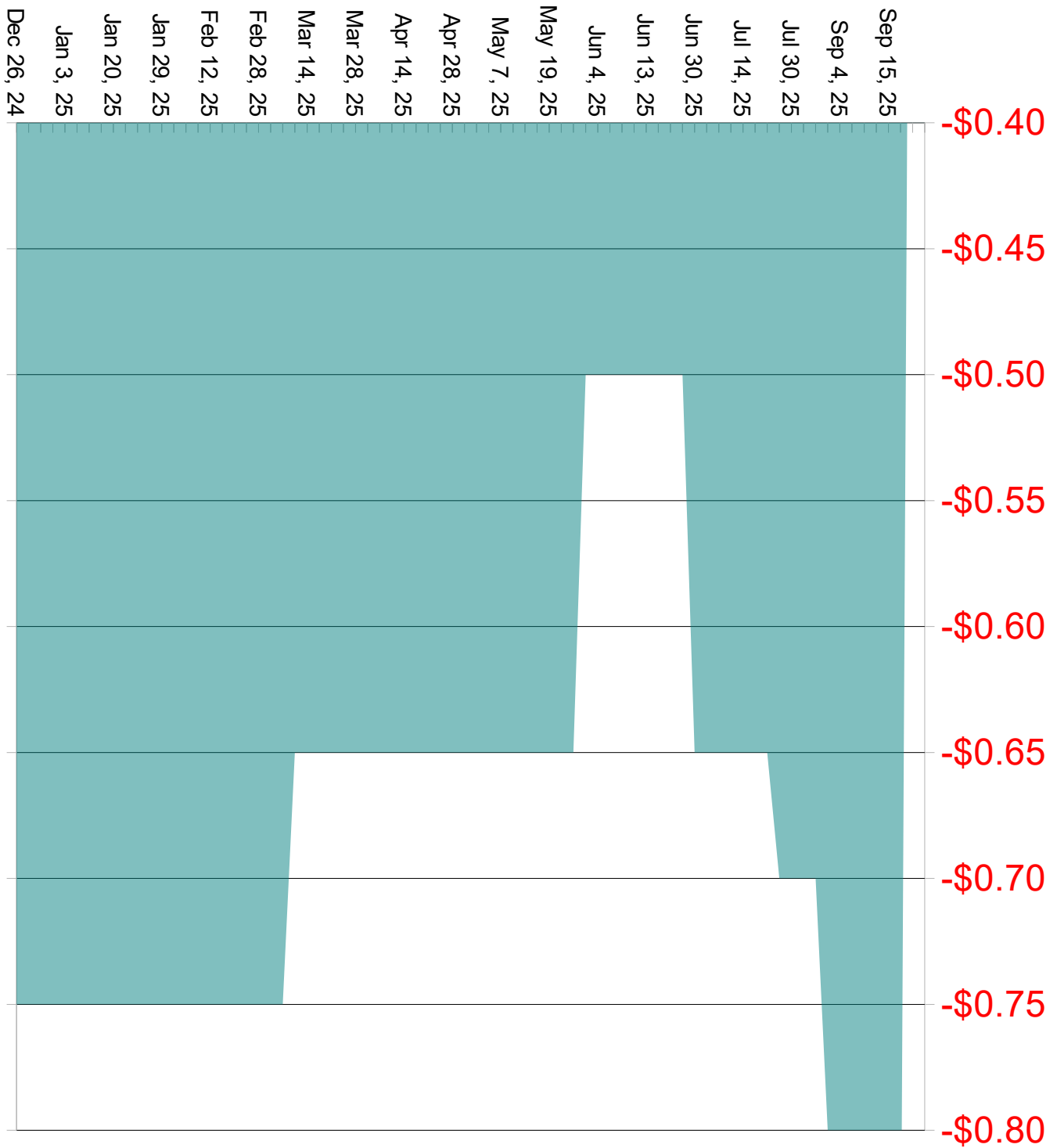
2025 Soybean basis



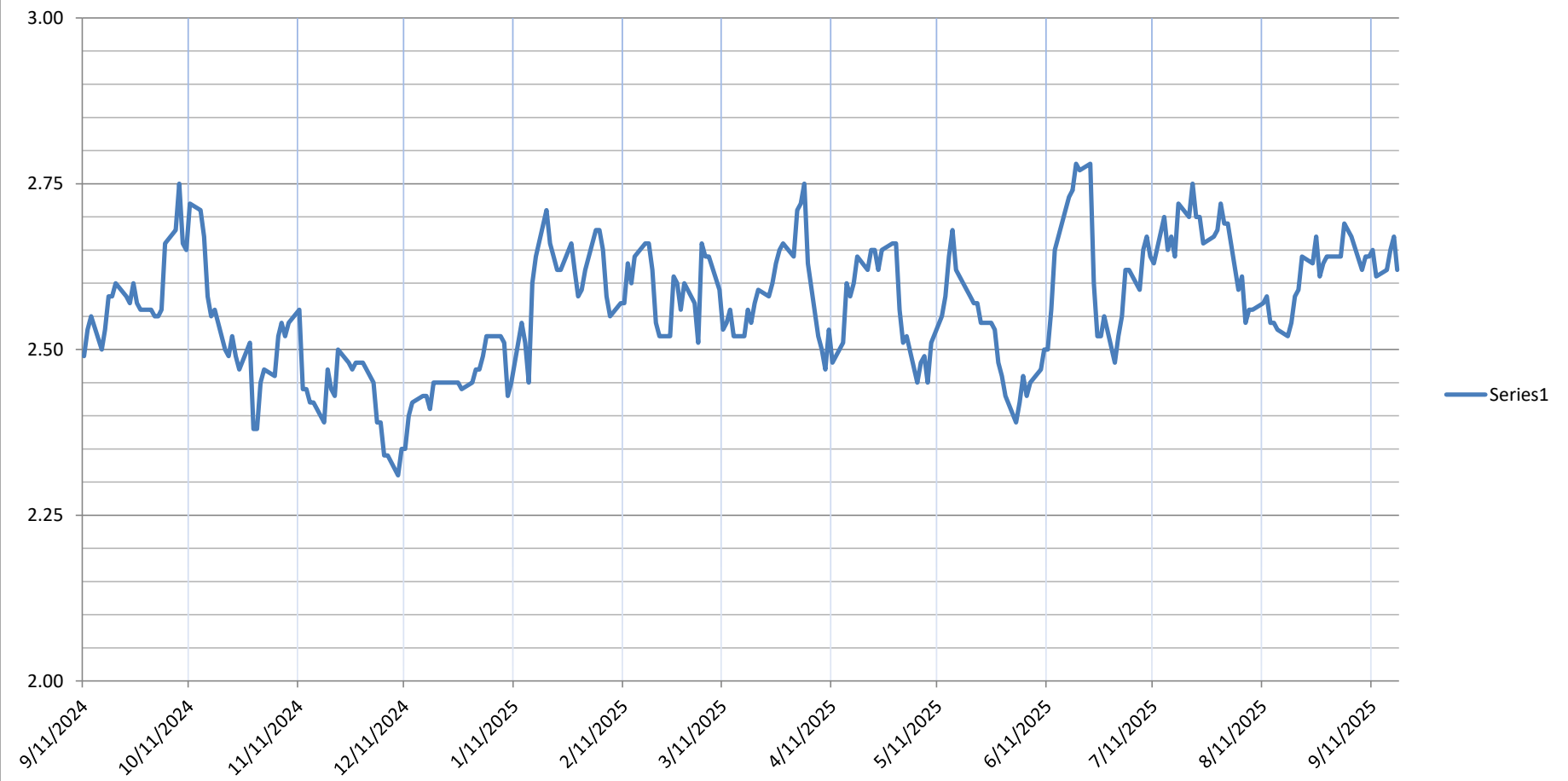
2025 Corn basis



2025 Wheat basis



Cenex Fieldmaster Diesel Transport Price



Post-Harvest Marketing Plan

Objective: Seek strategies that balance risk and reward in the current market environment. Hold no un-priced corn or soybeans beyond July 1 (May 15 for wheat).

Sell _____ bushels at harvest (not enough storage)

Sell _____ more bushels at harvest

Hold _____ bushels of unpriced grain in storage for later sale. My exit plan is...

Sell _____ bushels when the cash price reaches \$ _____

Sell _____ bushels when the cash price reaches \$ _____

Sell _____ bushels when the cash price reaches \$ _____

Bushels not priced by _____ will be sold by _____. Sell if the price falls below \$ _____

Sell the carry on _____ bushels with a forward contract, or an HTA base price on the _____ futures contract, or by selling futures on the _____ contract. My exit plan for HTA or futures is...

Lock the basis on _____ bushels at _____ cents under the _____ contract, or by _____ at the spot basis

Post-Harvest Marketing Plan

Objective: Seek strategies that balance risk and reward in the current market environment. Hold no un-priced corn or soybeans beyond July 1. Remaining bushels to sell **22,500**

Sell 7,500 bushels at harvest (not enough storage) (**Sold Aug 15th, 2025 at \$5.23 cash**)

Hold 15,000 bushels of unpriced grain in storage for later sale. My exit plan is...

Sell 5,000 bushels when the cash price reaches **\$6.00**

Sell 5,000 bushels when the cash price reaches **\$6.25**

Sell 5,000 bushels when the cash price reaches **\$6.50**

Bushels not priced by May 1 2026 will be sold by June 1 2026. Sell if the price falls below **\$4.75**

Sell the carry on 15,000 bushels with a forward contract, or an HTA base price on the Dec/Mar/May futures contract, or by selling futures on the Dec/Mar/May contract.

Lock the basis on _____ bushels at _____ cents under the _____ contract, or by _____ at the spot basis

Soybean Pre-Harvest Marketing Plan Moorhead Marketing Group

Objective: Buy crop insurance to protect my production risk, and have 75% of my anticipated 21,000 crop (based on APH yield) priced by July 15th (e.g. mid-June).

Price 3,000 bushels at \$ 10.25 cash price (\$10.75 futures) using TBD (e.g., forward contract, futures, options or to-be-determined later). Jan 15th **Sale made on Feb 2nd, 2025**

Price 3,000 bushels at \$ 10.45 c / 10.95 f, **No sales made by February 15, 2025**

Price 3,000 bushels at \$ 10.65 c / 11.15 f, **No sales made by March 15, 2025**

Price 3,000 bushels at \$ 10.85 c / 11.35 f, **No Sales made by April 15, 2025**

Price 2,000 bushels at \$ 11.05 c / 11.55 f, **No Sales made by May 15, 2025**

Price 1,750 bushels at \$ 11.25 c / 11.75 f, **No Sales made by July 1 2025**

14.3% Sold prior Pre-harvest, 85.7% will need to be sold at harvest or post harvest.

Plan starts on January 1st, 2025. Earlier sales may be made at a \$0.20 cent premium to price targets noted above.

Ignore decision dates and make no sale if prices are lower than \$ 10.25 local cash price or \$ 10.75 futures price.

Spring Wheat Pre-Harvest Marketing Plan Moorhead Marketing Group

Objective: Buy crop insurance to protect my production risk, and have 75% of my anticipated 35,000 crop (based on APH yield) priced by June 15th (e.g. mid-June).

Price 5,000 bushels at \$ 6.80 cash price (\$6.90 futures) using TBD (e.g., forward contract, futures, options or to-be-determined later). Jan 15th **No Sales made by Jan 15th**

Price 5,000 bushels at \$ 6.90 c / 7.00 f, **No Sales made by Feb 15th, 2025**

Price 5,000 bushels at \$ 7.00 c / 7.10, **No Sales made by Mar 15th, 2025**

Price 5,000 bushels at \$ 7.10 c / 7.20, **No Sales made by April 15, 2025**

Price 5,000 bushels at \$ 7.20 c / 7.30 **No Sales made by May 15, 2025**

Price 1,250 bushels at \$ 7.30 c / 7.40 f, **No Sales made by June 15, 2025**

0% Sold Preharvest-need to move all to Post Harvest Plan

Plan starts on January 1st, 2025. Earlier sales may be made at a \$0.10 cent premium to price targets noted above.

Ignore decision dates and make no sale if prices are lower than \$ 6.50 local cash price or \$ 6.60 futures price.



August 22, 2025

Grain Marketing

Center for Farm Financial Management

University of Minnesota

www.cffm.umn.edu/grain

Spring Wheat: 2025 Post-Harvest Marketing Plan

by Edward Usset

2025 production: 30,000 bushels, harvest in late August.

Objective: Seek strategies that balance risk and reward in the current market environment. Hold no unpriced wheat beyond June 1, 2026.

- 7,500 bushels: Storage limitations force a harvest sale at \$5.25 per bushel.
- 15,000 bushels: Place wheat in storage and place a storage hedge by selling 3 contracts of the Mar'26 contract at \$6.08½. The harvest price of \$5.25/bu. is 45 cents under the nearby Sep'25 contract (\$5.69½) and 84 cents under the Mar'26 contract. I expect the March basis to narrow sharply by year end or early 2025. If it reaches 5 cents under, the final price on these bushels will be over \$6/bushel. Exit plan: Unwind the hedge when the cash basis reaches 5 cents under the March contract or by February 25.

7,500 bushels: Place wheat in storage and hold for higher prices. Exit plan: Sell 3,000 bushels @ \$6.20 and the last 4,000 bushels at \$6.60/bu. Risk no more than 50 cents/bushel under the harvest price - sell if the cash price falls below \$4.75. Bushels unsold at the end of March will be sold in equal increments, mid-April the end of May.



Grain Marketing

Center for Farm Financial Management

University of Minnesota

www.cffm.umn.edu/grain

August 22, 2025

Spring Wheat: **Execution** of the 2025 Post-Harvest Marketing Plan

by Edward Usset

August 22, 2025: This was a bad year for pre-harvest sales. Who knew that the price rally I scoffed at in February (Too early!) would be the next pre-harvest sale opportunity of the calendar year. Big carries must be sold but I don't mind saying that the wheat market is overdue for a big rally.



Grain Marketing

Center for Farm Financial Management
University of Minnesota
www.cffm.umn.edu/grain

August 22, 2025

Spring Wheat: **Execution** of the 2025 Post-Harvest Marketing Plan by Edward Usset

Summary of the 2025 Wheat Crop:
7,500 bushels (harvest sale)

\$5.25

Final average price for 2025 wheat

????

Spring Wheat Pre-Harvest Marketing Plan Moorhead Marketing Group 2026

Objective: Buy crop insurance to protect my production risk, and have 75% of my anticipated 35,000 crop (based on APH yield) priced by June 15th (e.g. mid-June).

Price 5,000 bushels at \$ 6.20 cash price (\$6.50 futures) using TBD (e.g., forward contract, futures, options or to-be-determined later). **Sold Sept 15, 2025**

Price 5,000 bushels at \$ 6.45 c / 6.75 f, Review on Feb 15th, 2026 _____

Price 5,000 bushels at \$ 6.70 c / 7.00 Review on Mar 15th, 2026 _____

Price 5,000 bushels at \$ 6.95 c / 7.25, Review on April 15, 2026 _____

Price 5,000 bushels at \$ 7.20 c / 7.50 Review on May 15, 2026 _____

Price 1,250 bushels at \$ 7.70 c / 8.00 f, Review on June 15, 2026 _____

Plan starts on Sept 1st, 2025 _____. Earlier sales may be made at a \$0.25 cent premium to price targets noted above.

Ignore decision dates and make no sale if prices are lower than \$ 6.20 local cash price or \$ 6.50 futures price.

Corn Pre-Harvest Marketing Plan MHD Marketing Group

Objective: Buy crop insurance to protect my production risk, and have 75% of my anticipated 85,000 crop (based on APH yield) priced by July 15th (e.g. mid-June).

Price 10,000 bushels at \$ 4.20 cash price (\$4.50 futures) using TBD (e.g., forward contract, futures, options or to-be-determined later). Jan 15th **Sold on Jan 10th, 2025**

Price 10,000 bushels at \$ 4.35 c / 4.65 f, or by Feb 15th, **Sold on Jan 23rd, 2025**

Price 10,000 bushels at \$ 4.50 c / 4.80 f, or by Mar 15th **Sold on Mar 17 at \$4.54**

Price 10,000 bushels at \$ 4.65 c / 4.95 f, **No Sales made by April 15, 2025**

Price 10,000 bushels at \$ 4.80 c / 5.10 f, **No Sales made by May 15, 2025**

Price 10,000 bushels at \$ 4.95 c / 5.25 f, **No Sales made by June 15, 2025**

Price 3,750 bushels at \$ 5.10 c / 5.30 f, **No Sales made by July 15, 2025**

35.3% Sold Pre-Harvest, 64.7% will be sold at harvest or Post-Harvest

Plan starts on January 1st, 2025. Earlier sales may be made at a \$0.15 cent premium to price targets noted above.

Ignore decision dates and make no sale if prices are lower than \$ 4.20 local cash price or \$ 4.50 futures price.

Soybean Pre-Harvest Marketing Plan Moorhead Marketing Group 2026

Objective: Buy crop insurance to protect my production risk, and have 75% of my anticipated 21,000 crop (based on APH yield) priced by July 15th (e.g. mid-June).

Price 3,000 bushels at \$ 10.25 cash price (\$11.00 futures) using TBD (e.g., forward contract, futures, options or to-be-determined later). Review on Jan 15th, 2026

Price 3,000 bushels at \$ 10.45 c / 11.25 f, Review on ~~February~~ February 15, 2026

Price 3,000 bushels at \$ 10.65 c / 11.50, Review on March 15, 2026

Price 3,000 bushels at \$ 10.85 c / 11.75 f, Review on April 15, 2026

Price 2,000 bushels at \$ 11.05 c / 12.00 f, Review on May 15, 2026

Price 1,750 bushels at \$ 11.25 c / 12.50 f, Review on July 1st, 2026

Plan starts on September 1st, 2025. Earlier sales may be made at a \$0.25 cent premium to price targets noted above.

Ignore decision dates and make no sale if prices are lower than \$ 10.50 local cash price or \$ 11.00 futures price.

Corn Pre-Harvest Marketing Plan MHD Marketing Group 2026

Objective: Buy crop insurance to protect my production risk, and have 75% of my anticipated 85,000 crop (based on APH yield) priced by July 15th (e.g. mid-June).

Price 10,000 bushels at \$ 4.50 cash price (\$5.00 futures) using TBD (e.g., forward contract, futures, options or to-be-determined later). Review on Jan 15th

Price 10,000 bushels at \$ 4.75 c / 5.25 f, Review on Feb 15th, 2026, P

Price 10,000 bushels at \$ 5.00 c / 5.50 f, or Review on Mar 15th

Price 10,000 bushels at \$ 5.25 c / 5.75 f, Review on April 15, 2026

Price 10,000 bushels at \$ 5.50 c / 6.00 f, Review on May 15, 2026

Price 10,000 bushels at \$ 5.75 c / 6.25 f, Review on June 15, 2026

Price 3,750 bushels at \$ 6.00 c / 6.50 f, Review on July 15, 2026

Plan starts on September 1st, 2025. Earlier sales may be made at a \$0.25 cent premium to price targets noted above.

Ignore decision dates and make no sale if prices are lower than \$ 4.50 local cash price or \$ 4.50 futures price.

2025 Wheat Old Crop Sales * Assume

In/Out Cg = **-0.10** Loan **3.87** Free Elev Using MRGA for Basis
 Bank Int = 7.50% Per Mth : 0.63% Storage MRG
 CCC Int = 5.00% Per Mth : 0.42% Start in Feb
 Home Storage -0.03 Basis =
 Elevator Stora**-0.06**

***No Store**

Cost/Bank Interest

	Nearby	Cash	4.84	Net Cash	Net Cash	Net Cash	Net Cash	Net Cash	Net Cash
Calendar	Futures	Nearby	Nearby	at	Bank	Bank	CCC	CCC	CCC
Month	Month	Futures	Basis	Delivery	Elevator	Home	No Store	Elevator	Home
Sep-25	Dec-25	5.715	-0.900	4.815	4.815	4.815	4.815	4.815	4.815
Oct-25	Dec-25	5.715	-0.700	4.885	4.825	4.855	4.895	4.833	4.863
Nov-25	Dec-25	5.715	-0.700	4.855	4.735	4.795	4.875	4.750	4.810
Dec-25	Dec-25	5.715	-0.700	4.824	4.644	4.734	4.855	4.668	4.758
Jan-26	Mar-26	5.920	-0.700	4.969	4.669	4.849	5.019	4.709	4.889
Feb-26	Mar-26	5.920	-0.700	4.939	4.639	4.789	4.999	4.686	4.836
Mar-26	Mar-26	5.920	-0.700	4.908	4.608	4.728	4.979	4.664	4.784
Apr-26	May-26	6.053	-0.700	5.011	4.711	4.801	5.091	4.774	4.864
May-26	May-26	6.053	-0.700	4.980	4.680	4.740	5.071	4.752	4.812
Jun-26	Jul-26	6.183	-0.700	5.080	4.780	4.810	5.181	4.860	4.890

2025 Corn Old Crop Sales

* Assume

In/Out Cg =	-0.10	Loan	2.06	Free Elev	Using MRGA for Basis
Bank Int =	7.50%	Per Mth :	0.63%	Storage	MRG
CCC Int =	5.00%	Per Mth :	0.42%	Start in Feb	
Home Storage	-0.03	Basis =			
Elevator Storag	-0.05				

*No Store

Cost/Bank Interest

	Nearby	Cash		Net Cash	Net Cash	Net Cash	Net Cash	Net Cash	Net Cash
Calendar	Futures	Nearby	Nearby	at	Bank	Bank	Bank	CCC	CCC
Month	Month	Futures	Basis	Delivery	Elevator	Home	Home	Elevator	Home
Oct-25	Dec-25	4.236	-0.820	3.416	3.416	3.416	3.416	3.416	3.416
Nov-25	Dec-25	4.236	-0.820	3.295	3.245	3.265	3.302	3.249	3.269
Dec-25	Dec-25	4.236	-0.670	3.423	3.323	3.363	3.438	3.333	3.373
Jan-26	Mar-26	4.414	-0.670	3.580	3.430	3.490	3.601	3.444	3.504
Feb-26	Mar-26	4.414	-0.620	3.609	3.459	3.489	3.637	3.477	3.507
Mar-26	Mar-26	4.414	-0.620	3.587	3.437	3.437	3.623	3.460	3.460
Apr-26	May-25	4.514	-0.620	3.666	3.516	3.486	3.709	3.544	3.514
May-26	May-25	4.514	-0.620	3.666	3.516	3.486	3.694	3.504	3.514
Jun-26	Jul-26	4.572	-0.620	3.681	3.531	3.501	3.738	3.538	3.558

2025 Soybean Old Crop Sale

* Assume

In/Out Cg =	-0.10	Loan	5.98	Free Elev	Using MRGA for Basis
Bank Int =	7.50%	Per Mth :	0.63%	Storage	MRGA
CCC Int =	5.00%	Per Mth :	0.42%		
Home Storage	-0.03	Basis =			
Elevator Storage	-0.05				

*No Store

Cost/Bank Interest

Calendar Month	Nearby Futures Month	Cash Nearby Futures	8.74 Nearby Basis	Net Cash Delivery	Net Cash at Bank Elevator	Net Cash Bank Home	Net Cash CCC No Store	Net Cash Bank Elevator	Net Cash CCC Home
Oct-25	Nov-25	10.374	-1.630	8.744	8.744	8.744	8.744	8.744	8.744
Nov-25	Nov-25	10.374	-1.630	8.589	8.539	8.559	8.608	8.552	8.572
Dec-25	Jan-26	10.564	-1.430	8.925	8.825	8.865	8.961	8.850	8.890
Jan-26	Jan-26	10.564	-1.430	8.870	8.720	8.780	8.925	8.757	8.817
Feb-26	Mar-26	10.714	-1.430	8.966	8.766	8.846	9.038	8.815	8.895
Mar-26	Mar-26	10.714	-1.430	8.911	8.711	8.761	9.002	8.773	8.823
Apr-26	May-26	10.846	-1.430	8.988	8.788	8.838	9.098	8.948	8.948
May-26	May-26	10.846	-1.430	8.934	8.734	8.784	9.061	8.911	8.911
Jun-26	Jul-26	10.952	-1.430	8.985	8.785	8.835	9.131	8.981	8.981

2025 Soybean Old Crop Sale

* Assume

In/Out Cg = **-0.10** Loan **5.98** Free Elev Using NDSP for Basis
 Bank Int = 7.50% Per Mth : 0.63% Storage NDSP
 CCC Int = 5.00% Per Mth : 0.42%
 Home Storage -0.03 Basis =
 Elevator Storage -0.05

***No Store**

Cost/Bank Interest

Calendar Month	Nearby Futures Month	Cash Nearby Futures	8.74 Nearby Basis	Net Cash Delivery	Net Cash Bank Elevator	Net Cash Bank Home	Net Cash CCC No Store	Net Cash Bank Elevator	Net Cash CCC Home
Oct-25	Nov-25	10.374	-1.200	9.174	9.174	9.174	9.174	9.174	9.174
Nov-25	Nov-25	10.374	-0.950	9.269	9.219	9.239	9.288	9.232	9.252
Dec-25	Jan-26	10.564	-0.950	9.405	9.305	9.345	9.441	9.330	9.370
Jan-26	Jan-26	10.564	-0.850	9.450	9.300	9.360	9.505	9.337	9.397
Feb-26	Mar-26	10.714	-0.900	9.496	9.296	9.376	9.568	9.345	9.425
Mar-26	Mar-26	10.714	-0.800	9.541	9.341	9.391	9.632	9.403	9.453
Apr-26	May-26	10.846	-0.790	9.628	9.428	9.478	9.738	9.588	9.588
May-26	May-26	10.846	-0.700	9.664	9.464	9.514	9.791	9.641	9.641
Jun-26	Jul-26	10.952	-0.800	9.615	9.415	9.465	9.761	9.611	9.611

Daily Closes and Comments: Thursday, September 18, 2025

chrome	Last	Chg.	Low	High
CORN				
December '25	423.75	-3.00	423.50	428.00
March '26	441.50	-3.00	441.00	445.50
July '26	457.25	-2.75	457.00	461.00
December '26	462.75	-2.75	462.50	466.50
SOYBEANS				
November '25	1037.50	-6.25	1035.25	1044.50
March '26	1071.50	-6.50	1069.75	1078.75
July '26	1095.25	-6.25	1093.00	1102.00
November '26	1079.75	-4.75	1077.75	1084.50
CHICAGO WHEAT				
December '25	524.25	-4.00	523.00	532.25
March '26	542.50	-3.75	541.25	550.50
July '26	563.75	-3.50	562.75	571.25
MINNEAPOLIS WHEAT				
December '25	571.75	-2.25	571.25	575.50
March '26	591.75	-2.75	591.25	595.50
September '26	630.25	-3.25	631.00	633.50
KANSAS CITY WHEAT				
December '25	510.00	-6.25	508.50	519.00
March '26	531.75	-5.50	530.25	540.25
July '26	559.00	-5.25	558.00	567.00
LIVESTOCK				
October '25 Live Cattle	232.375	1.275	229.450	232.650
Feb '26 Live Cattle	235.775	1.425	232.900	236.225
Nov '25 Feeder Cattle	347.225	3.100	342.600	347.925
March '26 Feeder Cattle	334.875	2.975	330.350	335.350
October '25 Hogs	97.475	0.150	97.075	97.800
Feb '26 Hogs	89.700	0.000	88.775	90.150
OTHER COMMODITIES				
December '25 Milk	17.16	0.05	16.96	17.38
December '25 Soy Meal	284.70	-1.00	283.30	286.00
Jan '26 Soy Oil	51.48	-0.65	51.38	52.29
December '25 Oats	321.50	0.50	318.50	324.25
November '25 Canola	623.90	-4.20	622.20	634.10
December '25 Crude Oil	62.97	-0.35	62.66	63.79
December Heating Oil	2.31	-0.01	2.30	2.34
December '25 Unleaded	1.91	-0.01	1.89	1.92
December '25 Ethanol	1.75			
September '25 Dow	46168	147	45962	46379
September '25 S&P	6640.25	39	6605.75	6662
Dec '25 10 Year Note	112.97	-0.16	112.73	113.38
December '25 Dollar	96.96	0.44	96.47	97.24
December '25 Gold	3675.70	-42.10	3660.50	3707.30
December '25 Silver	42.13	-0.02	41.50	42.25
December '25 Cocoa	7233.00	-152.00	7208.00	7350.00
December '25 Cotton	66.90	-0.35	66.56	67.31
December '25 Coffee	380.85	5.20	374.05	381.35
October '25 Sugar	15.38	-0.16	15.16	15.54
November '25 OJ	240.35	-13.60	238.20	254.85

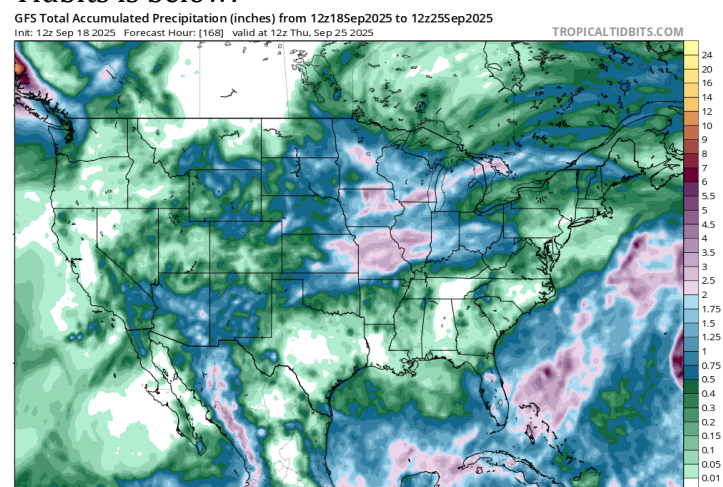
Grain markets were lower today in front of the scheduled Trump and Xi phone call tomorrow morning at 8:00 AM central time.

The Trump administration is working on a plan to use tariff revenues to fund a program that will support US farmers as they head into harvest facing falling export sales and rising input costs, according to Financial Times.

CONAB released their latest forecast for Brazil's crop production today. They are forecasting their 25/26 Soybean crop production at 177.7 mln mt, the 24/25 crop is estimated at 171.5 mln mt. CONAB 25/26 outlook for Corn production at 138.3 mln mt, the 24/25 crop is estimated at 139.7 mln mt. They are projecting a 2.5 million hectares increase in total grain acres to 84.24 in 25/26. 84.24 mln hectares is equivalent to just over 208 million acres.

A top official with Brazilian beef exporter group says beef shipments to the US in September are seen falling to 7,000 mt, down from 9,000 in August and from roughly 30,000 mt per month before US tariffs kicked in.

The 7 Day GFS Total rainfall forecast via Tropical Tidbits is below:



This is a solicitation. Trading Futures and Options on Futures involves substantial risk of loss and is not suitable for all producers or investors. Past performance is not indicative of future results. Seasonal and technical recommendations are based on the opinion(s) of Van Ahn. You should carefully consider whether trading is suitable for you in light of your circumstances, knowledge, and financial resources. You may lose all or more of your initial investment. Opinions, market data, and recommendations are subject to change at any time. Consider costs, commissions, fees, and risk before establishing a position.

BEEF: Boxed beef was down a little more again mid-session and formula cattle still make up the bulk of activity. A few more cash and grid-based sales reported at \$237-\$239 live and \$380 dressed. This is still a \$5-\$7 premium to the Oct board if you have cattle ready to go. Both fed cattle and feeder cattle futures have been able to hold this 40-day MA support shelf, but it has been a very choppy environment. The cattle bulls are clinging onto the upcoming COF report, which is expecting still sharply lower placements, which is something you can't really argue. The cattle bears are questioning the sustainability of demand at these historic prices. It wouldn't shock us to see the cattle board settle into a wide trade range for a while.

PORK: Hogs shrugged off a weak start on the board with help from a cattle future's recovery. A big reason for hog mirroring cattle to a degree this week, is that the cash hog market appears to be in a comfortable zone currently. A week from tomorrow, USDA will be out with updated Hog & Pig report details. We expect to see an adjustment that correlates with the reduced slaughter pace we have seen. President Trump and President Xi of China have a planned phone conversation at 8 AM tomorrow.

DAIRY: Some respectable follow-through for class III today, at least not trading lower on the day. Butter traded a ½ cent lower, cheddar blocks a ¼ cent lower, barrels and NDM were both unchanged, whey up .02 cents. Only NDM for the week to date is making a higher price to date. Grains trading a little weaker help the feed prices but not enough movement with modest gains in class III to get anyone excited.

Live Cattle: Oct '25: (% Marketed)	3rd QTR: 100% / 4th QTR 80% / 1st QTR:50% / 2nd QTR 50%	Live Cattle: December '25:	
Weekly Cash Activity	Live \$237-\$242 Dressed \$375-\$380	Boxed Beef (Previous days close)	Choice \$388.18 -4.44 Select \$366.37 -6.80
Key Upside Targets:	Price Counts: No new price counts, all have been met	Key Upside Targets: (Price Counts)	Price Counts: No new price counts at this time
Key Stop in Point/Alarm:	\$230.00	Key Stop in Point/Alarm:	\$232.00
Next Moves of Base Plan:	Move to 90%-100% 2nd QTR near \$115.50 June lives	Next Moves of Base Plan:	Move to 90%-100% 2nd QTR near \$115.50 June lives
Break Down(BD)/Out(BO) Re-ownership	BD Target: BO Point:	Break Down(BD)/Out(BO) Re-ownership	BD Target: BO Point:
Courage Calls %	50% against sales/Roll up calls	Courage Calls %	50% against sales/roll up calls
Feeder Cattle: Oct '25: (% Marketed)	3rd QTR: 100% / 4th QTR 90% / 1st QTR: 50% / 2nd QTR 50%	Feeder Cattle: Nov '25:	
Key Upside Targets:	Price Counts: No new price counts, all have been met	Key Upside Targets:	Price Counts: No new price counts at this time
Key Stop in Point/Alarm:	\$348.00	Key Stop in Point/Alarm: (Price Counts)	\$346.00
Next Moves of Base Plan:		Next Moves of Base Plan:	
Break Down(BD)/Out(BO) Re-ownership	BD Target: BO Point:	Break Down(BD)/Out(BO) Re-ownership	BD Target: BO Point:
Courage Calls %	30% against sales/roll up calls	Courage Calls %	30% against sales/roll up calls
Hogs: Oct '25: (% Marketed)	3rd QTR: 90% / 4th QTR 50% / 1st QTR:50% / 2nd QTR 40%	Hogs: December '25:	
Weighted National Average	\$106.71 +0.42	Pork Cutout (Previous days close)	\$110.98 -1.30
Key Upside Targets:	Price Counts: \$92.30 \$98.95, \$109.80, \$127.40	Key Upside Targets:	Price Counts: \$75, \$77.60, \$82.20, \$89.10
Key Stop in Point/Alarm:	\$91.00	Key Stop in Point/Alarm:	\$84.00
Next Moves of Base Plan:	Roll up calls and increase marketing percentages	Next Moves of Base Plan:	Roll up calls and increase marketing percentages
Break Down(BD)/Out(BO) Re-ownership	BD Target: BO Point:	Break Down(BD)/Out(BO) Re-ownership	BD Target: BO Point:
Courage Calls %	30%/Roll up calls	Courage Calls %	30%/Roll up calls
Class 3 Milk: (% Marketed)	3rd QTR 30% / 4th QTR 30% / 1st QTR: 30% / 2nd QTR: 0%	Hedged Feed Needs: (% Covered)	3rd QTR: 40% / 4th QTR 40% / 1st QTR: 40% / 2nd QTR: 10%

Managed Money

	Net Change	Net Position	Record Short	Record Long
<u>Corn</u>	-8,442	-99,929	-353,983	429,189
<u>Soybeans</u>	-26,678	-14,714	-185,750	253,889
<u>Spring Wheat</u>	95	-24,399		
<u>Chicago Wheat</u>	-10,451	-92,394	-162,327	
<u>KC Wheat</u>	1,656	-53,025		
<u>Live Cattle</u>	562	131,003	-6,885	156,909
<u>Feeder Cattle</u>	-2,738	25,636		37,806
<u>Hogs</u>	10,532	134,423	-31,110	134,567
<u>Crude Oil (NY)</u>	-14,630	12,657	12,657	500,000

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December Chicago Wheat Chart (via LTP):

ZWX25 ~ Daily Thu Sep 18 2025 1:30:00 PM H:532^2 L:523^0 T:524^2 -4^0 -0.76%

**November Soybean Chart (via LTP):**

ZSX25 ~ Daily Thu Sep 18 2025 1:30:00 PM H:1044^4 L:1035^2 T:1037^4 -6^2 -0.60%

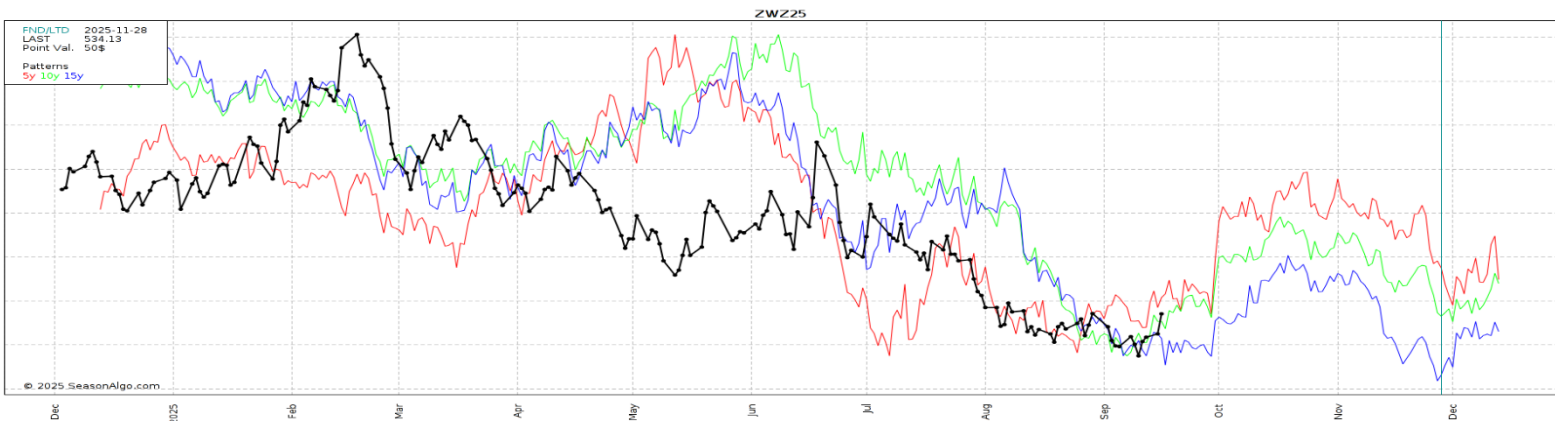


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Basis

Location	Corn		Soybeans		Spring Wheat		Winter Wheat	
	Spot Bid	DEF-New Crop	Spot Bid	DEF-New Crop	Spot Bid	DEF-New Crop	Spot Bid	DEF-New Crop
Jamestown, ND Area	-65 Z	-58 Z	-135 X	-135 X	-80 Z	X	X	X
Hannaford, ND Area	-70 Z	-70 Z	-150 X	-150 X	-85 Z	X	X	X
Casselton, ND Area	-60 Z	-45 Z	-155 X	-155 X	-90 Z	X	X	X
Oakes, ND Area	-65 Z	-65 Z	-140 X	-140 X	-75 Z	X	X	X
Wahpeton, ND Area	-60 Z	-60 Z	-140 X	-140 X	-95 Z	X	X	X
Aberdeen, SD Area	-50 Z	-65 Z	-105 X	-105 X	-90 Z	X	-110 Z	X
Sioux Falls, SD Area	-65 Z	-52 Z	-90 X	-90 X	X	X	X	X
Winner, SD Area	-90 Z	-95 Z	-140 X	-140 X	-115 Z	X	-125 Z	X
Fergus Falls, MN Area	-43 Z	-45 Z	-135 X	-135 X	-85 Z	X	X	X
Ulen, MN Area	-65 Z	-65 Z	-150 X	-150 X	-85 Z	X	X	X
Benson, MN Area	-43 Z	-39 Z	-90 X	-90 X	-75 Z	X	-80 Z	X
Clara City, MN Area	-46 Z	-46 Z	-105 X	-105 X	-99 Z	X	X	X
Canby, MN Area	-50 Z	-50 Z	-110 X	-110 X	-70 Z	X	-90 Z	X
Marshall, MN Area	-40 Z	-35 Z	-103 X	-103 X	-85 Z	X	X	X
Mankato, MN Area	-45 Z	-45 Z	-20 X	-45 X	-30 Z	X	GREEN narrowed, RED wider H=Mar K=May N=July Q=Aug U=Sept Z=Dec	
Worthington, MN Area	-45 Z	-45 Z	-90 X	-90 X	X	X		
Fort Dodge, IA Area	-30 Z	-24 Z	-73 X	-73 X	X	X		
Peoria, IL Area	-25 Z	-28 Z	-40 X	-40 X	X	X		
Fort Wayne, IN Area	-24 Z	-24 Z	-38 X	-38 X	-40 Z	X		

December Chicago Wheat Seasonal Chart (via Seasonalgo)



Grain Recommendations

2025 Corn:		2026 Corn:	
25-'26 % Marketed:	50% (40% in sales, 10% in puts)	26-'27 % Marketed:	10% (0% in sales, 10% in puts)
Key Upside Targets:	\$4.27, \$4.32, \$4.43, \$4.69	Key Upside Targets:	\$4.75, \$4.91, \$5.17
Key Stop in Point/Alarm:	\$4.12	Key Stop in Point/Alarm:	No point at this time
Next Moves of Base Plan:	(Catch up 30%) Work to 100% Dec.-June	Next Moves of Base Plan:	Work to 30% Apr.-Aug '25
Break Down(BD)/Out(BO) Tgts.	BD Tgt: \$3.80-\$3.92 BO Tgt: \$4.33	Break Down(BD)/Out(BO) Tgts.	BD Tgt: \$4.43 BO Tgt: \$4.77
Ownership %	40%	Ownership %	0%
2025 Soybeans:		2026 Soybeans:	
25-'26 % Marketed:	50% (20% in sales 30% in puts)	26-'27 % Marketed:	10% (0 in sales, 10% in puts)
Key Upside Targets:	\$10.72, \$10.94, \$11.16, \$12.04	Key Upside Targets:	\$11.01, \$11.56
Key Stop in Point/Alarm:	\$10.22	Key Stop in Point/Alarm:	\$10.64
Next Moves of Base Plan:	Work to 70% May-Sept. '25	Next Moves of Base Plan:	Work to 30% Apr.-Sept. '25
Break Down(BD)/Out(BO) Tgts.	BD Tgt: \$9.72 BO Tgt: \$11.04	Break Down(BD)/Out(BO) Tgts.	BD Tgt: \$9.97 BO Tgt: \$11.06
Ownership %	20% (20% Re-own)	Ownership %	0%
2025 Wheat:		2026 Wheat:	
25-'26 % Marketed:	30% (30% in Sales)	26-'27 % Marketed:	0%
Key Upside Targets:	No counts at this time	Key Upside Targets:	No counts at this time
Key Stop in Point/Alarm:	No point at this time	Key Stop in Point/Alarm:	No counts at this time
Next Moves of Base Plan:	(30% catch up) Work to 80% Oct. '25-Dec '25	Next Moves of Base Plan:	(20% Catch up) Work to 60% Feb-Jul 26
Break Down(BD)/Out(BO) Tgts.	BD Tgt: \$5.50 BO Tgt: \$5.85	Break Down(BD)/Out(BO) Tgts.	
Ownership %	30% (20% Re-own, 10% Pre-Own)	Ownership %	0%

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